

It's about  
*Choice*



WELCOME  
FUNDS

*Life Settlements. Simplified.®*



**NORTH  
CAROLINA  
STATE APPLICATION**

1.877.227.4484

welcomefunds.com



WELCOME FUNDS INC.  
4755 TECHNOLOGY WAY  
SUITE 202  
BOCA RATON, FL 33431

TOLL-FREE: 877.227.4484  
PHONE: 561.862.0244  
FAX: 561.862.0242  
WWW.WELCOMEFUNDS.COM

## LETTER FROM THE PRESIDENT

Dear Policy Owner/Insured:

Thank you for choosing WELCOME FUNDS INC to help you determine and identify the merits and value of selling your policy. We understand that the process can be intimidating and overwhelming and it is our job to not only maximize the sales value of your policy(ies) in the secondary market, but also to provide a seamless, transparent and fully informed experience. Please complete our Evaluation Request for Sale of Existing Life Insurance and sign the appropriate pages.

As your designated broker who represents your best interests and follows your instructions, WELCOME FUNDS INC incurs the necessary, required and related costs to facilitate the potential sale of your policy related to the following services:

- Evaluation Form assessment.
- Medical underwriting and insurance verifications.
- Obtaining and forwarding independent third party life expectancy reports.
- Submission to multiple authorized and/or registered buyers of life insurance policies.
- Best execution negotiation to maximize fair market value of the sale of your policy.
- Closing services including contract review and assistance with contingency requirements of buyers of life insurance policies.

Please read the Notice of Disclosure and the Broker Authorization and Services Agreement carefully and sign accordingly. These pages represent the first step in explaining your rights and obligations associated with the process. With that said, you are under no obligation to accept any contingent offers secured by WELCOME FUNDS INC. Furthermore, we have attached a brief brochure issued by the National Association of Insurance Commissioners (NAIC), a non-profit organization of insurance regulators from all 50 states, to provide an unbiased, independent description of selling policies in the secondary market. Please read the NAIC material as well.

Please be advised that the personal information acquired shall only be shared with individuals and entities with an identifiable need to help determine the market value of your policy, including but not limited to life expectancy underwriters and potential buyers of your policy. All parties involved in the analysis, evaluation, underwriting and contingent pricing for transactions are required to maintain strict privacy and confidentiality safeguards pursuant to applicable state and federal regulations.

Once again thank you for allowing us the opportunity to help you reach your financial goals and to represent you in the secondary market for the potential sale of your life insurance policy.

Sincerely,

A handwritten signature in black ink, appearing to read "John M. Welcom".

John M. Welcom  
President

**State of North Carolina**  
*Life Settlement Broker License*

**North Carolina**

License No: 1000013827

**License**

NPN: 3421401

**Department of Insurance**

***Welcome Funds, Inc.***

Who has fulfilled all of the conditions of eligibility imposed by the General Statutes of North Carolina and is hereby licensed by this State (in the capacity stated below) and granted the privilege to act with the authority of this license. It shall be valid until cancelled, surrendered or revoked.

**LICENSE TYPE**

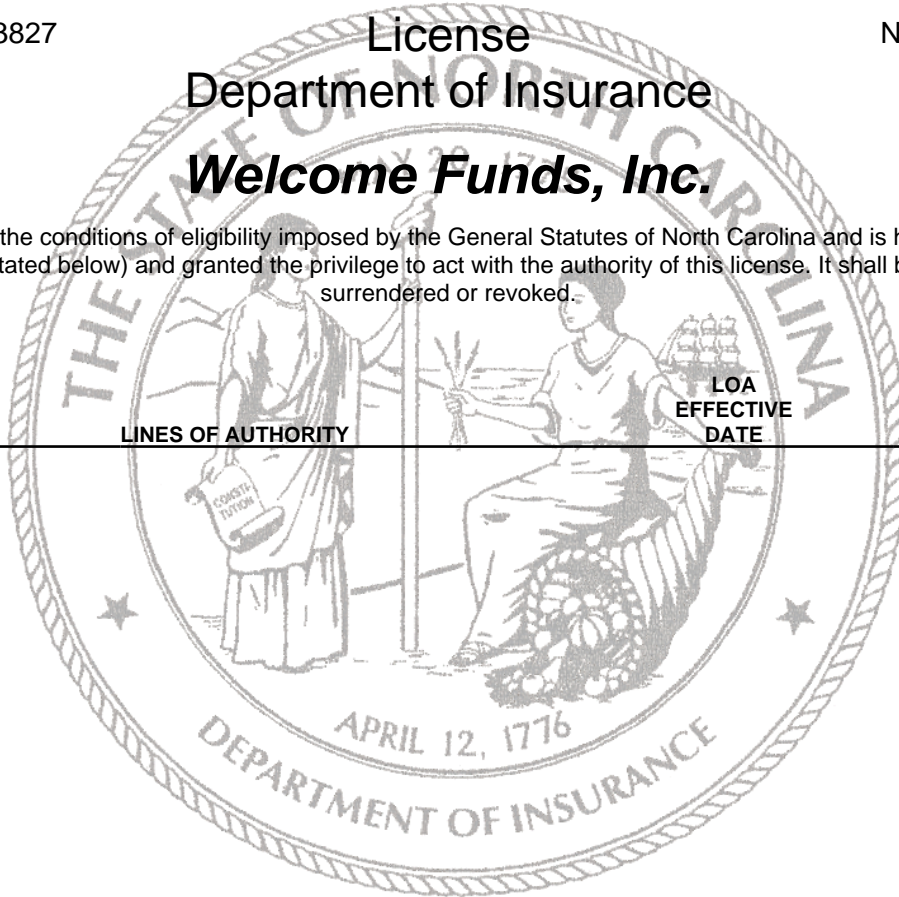
Corporation

**LINES OF AUTHORITY**

**LOA  
EFFECTIVE  
DATE**

**LICENSE  
FIRST ACTIVE  
DATE**

01/22/2008



For questions regarding a license please contact  
the North Carolina Department of Insurance at: 919-807-6800

Mike Causey, Commissioner of Insurance



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## TABLE OF CONTENTS

<u>Document Title</u>	<u>Page #(s)</u>
Evaluation Request for Sale of Existing Life Insurance	
Insured's Personal Information	1 of 4
Policy Information & Policy Owner Information	2 of 4
Additional Information (Signature(s) Required)	3 of 4
Personal Acknowledgements (Signature(s) Required)	4 of 4
Notice of Disclosure (Signature(s) Required)	1 of 2
Authorization for Release of Policy Information (Signature(s) Required)	1 of 1
Authorization for the Disclosure of Protected Health Information/Primary Insured (Signature(s) Required)	1 of 1
Authorization for the Disclosure of Protected Health Information/Secondary Insured (Signature(s) Required)	1 of 1
Broker Authorization & Services Agreement (Signature(s) Required)	1 of 1
NAIC (National Association of Insurance Commissioners) Brochure	1 – 2

## ADDITIONAL DOCUMENT CHECKLIST

Please include the following documents, if available, with your Evaluation Request to significantly decrease the time necessary to facilitate the potential sale of your policy. If you cannot provide the items below, then Welcome Funds Inc will attempt to obtain items A & B with the authority granted from the signed authorizations contained herein. Items C through H must be obtained through your own efforts.

- A. Current In Force Illustrations for Each Policy (please confirm desired/required illustrations with Welcome Funds Inc).
- B. Complete Medical History Dating Back at least Two (2) Years Prior to the Issuance of the Policy for Each Insured.
- C. Photocopy of Two Forms of Identification (ie. Drivers License, SS Card, Passport etc...) for Each Insured & Policy Owner.
- D. Photocopy of Applicable Insurance Policy/Policies (including applications for insurance).
- E. Photocopy of Trust or Corporate Formation Documents (if applicable).
- F. Photocopy of Divorce Decree of Insured & Policy Owner (if applicable).
- G. Photocopy of Bankruptcy Discharge of Insured & Policy Owner (if applicable).
- H. Photocopy of All Premium Finance Documents (if applicable).



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**EVALUATION REQUEST FOR SALE OF EXISTING LIFE INSURANCE**

***Fraud Warning: Any person who knowingly presents false information in an application for insurance or a viatical/life settlement contract is guilty of a crime & may be subject to fines & confinement in prison.***

*The information provided below shall be used to evaluate, underwrite and generate conditional offers for the sale of your life insurance policy.*

**PRIMARY INSURED'S PERSONAL INFORMATION**

PRIMARY INSURED NAME (AS LISTED WITH LIFE INSURANCE CARRIER)		DATE OF BIRTH	SOCIAL SECURITY NUMBER		
CURRENT HOME ADDRESS					TELEPHONE NUMBER
CITY	STATE		ZIP CODE		
PRIMARY ATTENDING PHYSICIAN	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER	
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER	
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER	
HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER THAT HAS TREATED YOU IN THE LAST 24 MONTHS FOR YOUR ILLNESS					
PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR MEDICAL HISTORY					

**SECONDARY INSURED'S PERSONAL INFORMATION (IF APPLICABLE – SURVIVORSHIP ONLY)**

SECONDARY INSURED NAME (AS LISTED WITH LIFE INSURANCE CARRIER)		DATE OF BIRTH	SOCIAL SECURITY NUMBER		
CURRENT HOME ADDRESS					TELEPHONE NUMBER
CITY	STATE		ZIP CODE		
PRIMARY ATTENDING PHYSICIAN	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER	
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER	
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER	
HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER THAT HAS TREATED YOU IN THE LAST 24 MONTHS FOR YOUR ILLNESS					
PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR MEDICAL HISTORY					
<input type="checkbox"/> Family Member <input type="checkbox"/> Spouse <input type="checkbox"/> Business Partner <input type="checkbox"/> Other: _____					
PLEASE CHECK APPLICABLE RELATIONSHIP TO PRIMARY INSURED (IF APPLICABLE)					

**If there are additional physicians or if there is additional medical information, then please attach a separate sheet with complete details.**

## LIFE INSURANCE POLICY INFORMATION

LIFE INSURANCE COMPANY	POLICY NUMBER	ISSUE DATE		
FACE AMOUNT	TOTAL POLICY LOAN AMOUNT	CASH SURRENDER VALUE		
<input type="checkbox"/> Individual	<input type="checkbox"/> Joint Survivorship	<input type="checkbox"/> Group	<input type="checkbox"/> Other: _____	
TYPE OF POLICY (PLEASE CHECK ONE)				
IF A GROUP POLICY, PLEASE PROVIDE NAME, ADDRESS, AND TELEPHONE NUMBER OF THE CONTACT WITH THE ISSUING GROUP				
<input type="checkbox"/> Term	<input type="checkbox"/> WL	<input type="checkbox"/> UL	<input type="checkbox"/> Other: _____	
CLASSIFICATION OF POLICY (PLEASE CHECK ONE)				
<input type="checkbox"/> Annually	<input type="checkbox"/> Semi-Annually	<input type="checkbox"/> Quarterly	<input type="checkbox"/> Monthly	\$ _____
POLICY PREMIUM PAYMENT (PLEASE CHECK THE APPROPRIATE BOX)			PREMIUM AMOUNT	
PLEASE PROVIDE THE NAMES AND RELATIONSHIP OF ALL PRIMARY BENEFICIARIES OF THE POLICY (IF IT IS A TRUST, PROVIDE NAME AND ADDRESS OF TRUSTEE)				
ADDITIONAL BENEFICIARIES AND/OR CONTINGENT BENEFICIARIES				

## POLICY OWNER INFORMATION

EXACT NAME OF POLICY OWNER (INDIVIDUAL / CORP. / TRUST - AS LISTED WITH LIFE INSURANCE CARRIER)		SOCIAL SECURITY OR TAX ID NUMBER		
POLICY OWNER ADDRESS (ADDRESS / STATE OF DOMICILE OF INDIVIDUAL / CORP. / TRUST)		TELEPHONE NUMBER		
CITY	STATE	ZIP CODE		
EXACT NAME OF CORPORATE OFFICER(S) / TRUSTEE(S) (IF CORPORATE / TRUST OWNED POLICY)		DATE OF INCORPORATION / TRUST		
IF THERE ARE MULTIPLE POLICY OWNERS, THEN PLEASE LIST ALL NAMES AND STATES OF RESIDENCE				
IF THERE ARE MULTIPLE POLICY OWNERS, THEN PLEASE LIST ALL NAMES AND STATES OF RESIDENCE				
<input type="checkbox"/> Family Member	<input type="checkbox"/> Spouse	<input type="checkbox"/> Business Partner	<input type="checkbox"/> Policy Owner is Insured	<input type="checkbox"/> Other: _____
IF POLICY OWNER IS AN INDIVIDUAL, THEN PLEASE CHECK APPLICABLE RELATIONSHIP TO INSURED				
<input type="checkbox"/> Single	<input type="checkbox"/> Married	<input type="checkbox"/> Widowed	<input type="checkbox"/> Legally Separated	<input type="checkbox"/> Divorced – Date: _____
IF POLICY OWNER IS AN INDIVIDUAL, THEN PLEASE CHECK MARITAL STATUS				
<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input type="checkbox"/> NO	Date: _____
HAS POLICY OWNER EVER DECLARED BANKRUPTCY?	IF SO, HAS IT BEEN DISCHARGED?	WHEN WAS IT DISCHARGED?		

**For multiple policies, please photocopy this page, complete the above information and sign new insurance authorizations for each policy.**

**ADDITIONAL INFORMATION**

**I. PLEASE DESCRIBE REASONS FOR CONSIDERING THE SALE OF POLICY(IES), CHECK ALL THAT APPLY:**

- No longer require or want to pay for the life coverage
- Health & living expenses are a financial burden
- Interested in learning market value of policy
- Other or provide further details: \_\_\_\_\_
- Planning to lapse, cancel, or surrender the policy
- Considering a 1035 Exchange or replacement policy
- Cash liquidity preferred due to current financial situation

**All Policy Owner(s) and Insured(s) please sign at the bottom of the page, regardless of whether you complete all of the financial information below.**

Please be advised that any Policy Owner(s) and/or Insured(s) who declines to provide full and complete financial data acknowledges and accepts responsibility that such lack of data will impede Welcome Funds Inc's ability to provide recommendations it deems suitable, based on personal and specific financial needs, conditions and situations.

Check here if you choose **NOT** to complete some or all of the requested financial information below (and sign below).

**II. INVESTMENT PROFILE (PLEASE USE COMBINED FIGURES FOR JOINT ACCOUNTS):**

**INVESTMENT OBJECTIVES:**  Capital Preservation  Income  Capital Appreciation/Growth  Speculation  
(check all that apply)

**POLICY OWNER'S TAX BRACKET:**  10%  15%  25%  28%  33%  35%

**POLICY OWNER'S NET WORTH:**  \$0 - \$49,999  \$50,000 - \$99,999  \$100,000 - \$199,999  \$200,000 - \$499,999  
 \$500,000 - \$999,999  \$1,000,000 - \$2,499,999  \$2,500,000 and up

**ESTIMATED INSURABLE CAPACITY FOR INSURED(S):** \$ \_\_\_\_\_

**TOTAL AMOUNT OF IN-FORCE LIFE INSURANCE COVERING INSURED(S):** \$ \_\_\_\_\_

**III. PLEASE CERTIFY THE CURRENT ACCREDITED INVESTOR STATUS OF THE POLICY OWNER:**

THE POLICY OWNER IS CONSIDERED AN ACCREDITED INVESTOR:  YES  NO

(Refer to the definitions below to answer the above question and if "yes," then please check the appropriate description)

INDIVIDUALS:

- \_\_\_\_\_ 1. An individual that has a net worth or joint net worth, with the individual's spouse, in excess of \$1,000,000. "Net worth" for these purposes is defined as the value of total assets at fair market value, including but not limited to non-primary residence home (the value of the primary residence, as of July, 2010, is excluded), home furnishings and automobiles, less total liabilities; or
- \_\_\_\_\_ 2. An individual that (i) had income (exclusive of any income attributable to the individual's spouse) of more than \$200,000 for each of the past two years or joint income with the individual's spouse in excess of \$300,000 in each of those years, and (ii) reasonably expects to reach the same individual income level, or the same joint income level, as the case may be, in the current year; or

ENTITIES:

- \_\_\_\_\_ 3. A corporation, partnership, limited liability company, Massachusetts or similar business trust or tax-exempt organization as defined in Section 501(c)(3) of the Code, that (i) has total assets in excess of \$5,000,000, and (ii) was not formed for the specific purpose of investing in the life insurance policy and then selling it; or
- \_\_\_\_\_ 4. A revocable trust which may be amended or revoked at any time by the grantors thereof, and of which all of the grantors are accredited investors under either (1) or (2) above; or
- \_\_\_\_\_ 5. A trust (i) that has total assets in excess of \$5,000,000, (ii) that was not formed for the specific purpose of acquiring the life insurance policy and then selling it, and (iii) whereby the investment decisions are directed by a person who has such knowledge and experience in business and financial matters and who can evaluate the merits and risks of its investments; or
- \_\_\_\_\_ 6. A trust for which a bank or savings and loan association is acting as fiduciary in directing investment decisions; or
- \_\_\_\_\_ 7. An entity whose equity owners are each "accredited investors" i.e., persons meeting the requirements set forth in either of (1) or (2) above.

**Verified and Confirmed By:**

\_\_\_\_\_  
Signature of Primary Insured

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Secondary Insured (if applicable)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Policy Owner #1 (if not Insured)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Policy Owner #2 (if not Insured)  
FORM WFL.EF3/10

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

**PERSONAL ACKNOWLEDGEMENTS**

I. Do you have a referring advisor/broker authorized, on your behalf, to a) represent your interests regarding this Evaluation Request & potential transaction; & b) to accept offers, if any, for the sale of your existing life insurance policy?

Yes  No

If Yes, then please provide the name(s) of such advisor(s)/broker(s) below:

\_\_\_\_\_  
Name of Referring Advisor /Broker #1

\_\_\_\_\_  
Name of Referring Advisor/Broker #2 (if applicable)

II. Have you signed a Power of Attorney (POA) granting a legal representative to act on your behalf or do you have a Guardian ad Litem or similar legal representative acting on your behalf regarding this Evaluation Request & Potential Transaction?

Primary Insured:  Yes  No Policy Owner #1: (if not Insured):  Yes  No

Secondary Insured (if applicable):  Yes  No Policy Owner #2 (if applicable):  Yes  No

If Yes, then please 1) attach the applicable legal documents to this Evaluation Request; 2) have the legal representative of the insured sign the "Authorization for Disclosure of Protected Health Information" forms for the primary and secondary insured as applicable; and 3) provide the names of such legal representative(s) below:

\_\_\_\_\_  
Name of Legal Representative of Primary Insured (if applicable)

\_\_\_\_\_  
Name of Legal Representative of Policy Owner #1 (if applicable)

\_\_\_\_\_  
Name of Legal Representative of Secondary Insured (if applicable)

\_\_\_\_\_  
Name of Legal Representative of Policy Owner #2 (if applicable)

III. How did you learn about the option to sell your insurance policy?

Through my/our own knowledge and/or research and asked to receive this Evaluation Request.

Through my/our referring advisor/broker.

IV. Was this insurance policy premium financed?

Yes  No

If yes, then please 1) attach all finance documents, including contracts, trusts and/or corporate documents etc...in order to evaluate and determine the validity and legality of this potential transaction for insurable interest; 2) provide the name of the financing company: \_\_\_\_\_.

Name of Financing Company (if applicable)

I/We represent that the information contained in this Evaluation Request for Sale of Existing Life Insurance is correct and accurate and acknowledge that WELCOME FUNDS INC may rely on such information, including but not limited to the Personal Acknowledgements above. I/we will immediately notify WELCOME FUNDS INC of any changes.

I/We give my/our consent to WELCOME FUNDS INC, its agents and/or authorized representatives to release and/or transmit electronically all financial and insurance information gathered from this Evaluation Request for Sale of Existing Life Insurance, including but not limited to medical records, notes and lab reports pertaining to the insured's health, to the appropriate parties who have an identifiable need to facilitate the sale of my/our life insurance policy.

I/We further acknowledge that this Evaluation Request for Sale of Existing Life Insurance may become part of my contract for the sale of my existing life insurance policy if my/our life insurance policy is purchased. In addition, I/we have been advised that I/we may obtain a copy, upon request, of any written agreement that I/we enter into regarding or relating to the sale of my/our life insurance policy(ies).

**Acknowledged By:**

\_\_\_\_\_  
Signature of Primary Insured

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Secondary Insured (if applicable)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Policy Owner #1 (if not Insured)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Policy Owner #2 (if not Insured)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date





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**NOTICE OF DISCLOSURE**

1. WELCOME FUNDS INC and your referring advisor/broker, if any, represents only you and shall act according to your instructions and in your best interest notwithstanding the manner in which WELCOME FUNDS INC and your referring advisor/broker, if any, is compensated.
2. Some or all of the proceeds of your viatical/life settlement may be taxable under federal income tax and/or state franchise and income tax laws. WELCOME FUNDS INC is not a tax advisor and recommends that you consult your own professional tax advisor regarding this transaction.
3. The sale of your insurance policy may affect your right to receive Medicaid or other government benefits or entitlements. Advice on such effects should be obtained from the appropriate government agencies.
4. Viatical/life settlement proceeds could be subject to the claims of creditors.
5. There may be possible alternatives to selling your life insurance. This may include the option of an accelerated death benefit or policy loans offered by your life insurance company. You are advised to consult a financial advisor, certified public accountant and/or an attorney regarding these potential alternatives.
6. Once you have received your proceeds from the sale of your life insurance policy, you will have ten (10) business days from receipt of the viatical/life settlement proceeds in which to rescind the transaction. If the insured dies during the rescission period, then the settlement contract shall be deemed rescinded, subject to repayment of all settlement proceeds.
7. Funds will be sent to you within three (3) business days after the insurer or group administrator's acknowledgment that ownership of the policy or interest in the certificate has been transferred and the beneficiary has been designated. WELCOME FUNDS INC and your referring advisor/broker, if any, has no access to or control over viatical/life settlement provider funds that are set aside in escrow or trust.
8. Entering into a viatical/life settlement contract may 1) cause other rights or benefits, including conversion rights and waiver of premium benefits, which may exist under the policy or a certificate of a group life insurance policy to be forfeited; and 2) reduce the insured's ability to obtain additional life insurance coverage in the future.
9. Total compensation payable to WELCOME FUNDS INC and your referring advisor/broker, if any, shall collectively not exceed a maximum of 8% of the Net Death Benefit (NDB) of your policy. Proceeds of your settlement are represented by the Net Purchase Price (NPP) as follows:  $NPP = \text{Gross Purchase Price (GPP)} - \text{Total Compensation}$  as paid by the viatical/life settlement provider reduced by the total compensation as described above.
10. All medical, financial or personal information solicited or obtained by a viatical/life settlement provider or WELCOME FUNDS INC. about the insured, including the insured's identity or the identity of family members, a spouse or significant other may be disclosed as necessary to effect the viatical/life settlement between you and the viatical/life settlement provider. If you are asked to provide this information, you will be asked to consent to this disclosure. The information may be presented to someone who buys the policy or provides funds for the purchase. You may be asked to renew your permission to share information every two (2) years. In addition, information regarding the policy owner's and insured's identity and insured's medical condition will 1) be shared with the insurer that issued the life insurance policy; and 2) shall be available to each subsequent owner of the life insurance policy.
11. The insured may be contacted by the viatical/life settlement provider or WELCOME FUNDS INC or its authorized representative for the purpose of determining the insured's health status. This contact will be limited to no more frequently than once every three (3) months if the insured has a life expectancy of more than one (1) year, and no more than once per month if the insured has a life expectancy of one (1) year or less.
12. Any person who knowingly presents false information in an application for a viatical/life settlement contract is guilty of a crime and may be subject to penalty, including but not limited to fines and confinement in prison.
13. WELCOME FUNDS INC recommends that you read the viatical/life settlement contract and seek assistance from a professional financial advisor and/or consult with your legal advisor prior to signing it.
14. I/we confirm and acknowledge that WELCOME FUNDS INC has provided me/us with the most recent brochure developed and/or approved by the National Association of Insurance Commissioners (NAIC) describing the process of viatical/life settlements.

*I/We acknowledge that I/we have read and understand the disclosures above (1-14).*

\_\_\_\_\_  
 Signature of **Primary Insured**

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature of **Secondary Insured** (if applicable)

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature of **Policy Owner #1** (if not Insured)

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature of **Policy Owner #2** (if not Insured)

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date



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**AUTHORIZATION FOR THE RELEASE OF LIFE INSURANCE POLICY INFORMATION**

\_\_\_\_\_  
Life Insurance Company

\_\_\_\_\_  
Policy Number

\_\_\_\_\_  
Printed Name of All Policy Owner(s)

\_\_\_\_\_  
Printed Name of Insured(s)

I/we (the undersigned individual(s)) hereby authorize the above-referenced life insurance company and/or any other entity or person that has information related to the above-referenced life insurance policy to release such information to and reply immediately to any written, telephonic or other request for information or documents required by WELCOME FUNDS INC and/or its authorized representatives pertaining to the above-referenced life insurance policy that I/we own.

I/we understand and specifically authorize the release of information by this form to include any and all LIFE INSURANCE POLICY OR CERTIFICATE information, including but not limited to: *applications for insurance, forms, riders, illustrations, conversions, current values, verification of coverage, contestable and suicide status, lapse or reinstatement application and history and amendments concerning the policy or certificate, confirmation and status of change in ownership designations and any other general information about my coverage.*

WELCOME FUNDS INC makes it hereby known that the policy owner has the right to withdraw consent to this Release of Life Insurance Policy Information at any time, pursuant to applicable law. I/we understand that WELCOME FUNDS INC will keep all information disclosed hereunder confidential and will only use the information provided for the purpose of evaluating my life insurance coverage, determining my eligibility for sale of my life insurance policy and facilitating the potential sale of my life insurance policy. Furthermore, I/we understand that WELCOME FUNDS INC will not release any information to any person or organization except as may be otherwise lawfully required or as I/we may further authorize.

I/we certify that I/we am/are executing and delivering this Authorization freely and unilaterally/collectively as of the date written below. I/we further certify that I/we have a full understanding of the Authorization's contents and I/we will retain a completed copy for future reference. I/we specifically authorize and request that this Authorization for the Release of Life Insurance Policy Information shall remain valid until the death of the Insured or until the case is declined by WELCOME FUNDS INC, absent any provision of any applicable state statute or regulation to the contrary, in which event it shall remain valid for the maximum period permitted thereunder and that a photocopy or facsimile of this document is as valid as an original. This document may also be signed in counterparts.

**Authorized By:**

\_\_\_\_\_  
Signature of Policy Owner #1

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of Policy Owner #2 (if any)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date



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**AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION**

I, \_\_\_\_\_ (the undersigned individual), DOB \_\_\_\_\_ SS# \_\_\_\_\_, hereby authorize disclosure, as defined under the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996, of my protected health information (“PHI”) as follows:

- Classes of Persons Authorized to Disclose My PHI.** I authorize each doctor, hospital, laboratory, nurse, pharmacy, pharmacy benefits manager, physician, physician practice group, clinician, insurance organization and any other type of health care provider (each, an “Authorized HCP”) having any PHI about me to disclose any and all of my PHI as provided under this authorization. I further authorize each Authorized HCP to rely upon a photostatic or facsimile copy or other reproduction of this authorization.
- Classes of Persons Authorized to Receive My PHI.** I authorize each Authorized HCP to disclose my PHI under this authorization to **Welcome Funds Inc** including a) any of its affiliates, employees, agents, independent contractors, service providers and authorized representatives; and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, monitor, underwrite and solicit bids and/or complete the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers, brokers/brokerages and its or their respective affiliates, employees, agents, independent contractors, service providers and authorized representatives (each, an “Authorized Recipient”). I understand that my PHI may be secured by and electronically transmitted to an Authorized Recipient, including but not limited to transmission via e-mail and posting to a password protected, secure website.
- Description of PHI Authorized for Disclosure and Purpose of Disclosure.** This authorization shall apply to any and all of my health, genetic and medical data, evaluations, notes, treatments, prescriptions, lab results, diagnosis, diagnostic testing, information, recommendations, reports and records (collectively, “Data”), whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations. This authorization and all disclosures of my PHI made under this authorization are for purposes of allowing an Authorized Recipient to a) monitor, track, verify, analyze, assess, evaluate and/or underwrite my health or medical status/condition or life expectancy, including without limitation, in connection with the possible sale of any life insurance policy, annuity or certificate of life insurance under which my life is insured; and b) track and develop mortality and longevity trends and products. I acknowledge that some state and federal laws prohibit/may prohibit the disclosure of Data related to mental/emotional health conditions, psychiatric treatment, substance abuse (drugs, alcohol, medications etc), or HIV related and/or communicable/sexually transmitted disease information without specific written consent. This authorization serves as specific consent a) for such disclosure to occur; b) for each Authorized Recipient to perform the functions described herein; and c) to include Data that is created before and after the date this authorization is signed, up until its expiration or revocation date.
- Expiration of Authorization.** This authorization shall remain valid until, and shall expire, one year after the date of my death.
- Right to Revoke Authorization.** I acknowledge and understand that I may revoke this authorization at any time via written notification by mail or personal delivery to **Welcome Funds Inc** at 4755 Technology Way, Suite 202, Boca Raton, FL 33431, with respect to **Welcome Funds Inc**; and to any Authorized HCP at the address designated to me by such Authorized HCP, with respect to such Authorized HCP. I further acknowledge that any revocation of this authorization, with respect to **Welcome Funds Inc** and/or any Authorized HCP, shall not apply to the extent that **Welcome Funds Inc** and/or any Authorized HCP, as applicable, has acted in reliance upon this authorization prior to receiving written notice of my revocation.
- Inability to Condition Treatment, Payment, Enrollment or Eligibility for Benefits on Provision of Authorization.** No Authorized HCP or other covered entity may condition my treatment, payment, enrollment or eligibility for benefits on whether I sign this authorization.

I understand that a) this Authorization is not a consent or an authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996 (the “HIPAA”); b) as a result of this Authorization, there is the potential for my PHI that is disclosed by any Authorized HCP to an Authorized Recipient to be subject to re-disclosure by the Authorized Recipient and my PHI that is disclosed to such Authorized Recipient may no longer be protected by the HIPAA or other privacy laws and regulations; and c) my ongoing health status may be tracked as a result of this Authorization.

I certify that I am executing and delivering this authorization freely and unilaterally as of the date written below and that all information contained in this authorization is true and correct. I further certify that this authorization is written in plain language and that I have received and retained a copy of this signed authorization for future reference.

*List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):*

**Authorized by:**

\_\_\_\_\_  
 Signature of **Individual** (Primary Insured)

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature of **Legal Representative** of Primary Insured (if any)

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date

Description of Legal Representative’s **Authority** (if any):

\_\_\_\_\_  
 (POA, Guardian ad Litem or similar status – Please attach legal documents for verification)



WELCOME FUNDS INC.  
 4755 TECHNOLOGY WAY  
 SUITE 202  
 BOCA RATON, FL 33431

TOLL-FREE: 877.227.4484  
 PHONE: 561.862.0244  
 FAX: 561.862.0242  
 WWW.WELCOMEFUNDS.COM

**AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION**

I, \_\_\_\_\_ (the undersigned individual), DOB \_\_\_\_\_ SS# \_\_\_\_\_, hereby authorize disclosure, as defined under the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996, of my protected health information (“PHI”) as follows:

- Classes of Persons Authorized to Disclose My PHI.** I authorize each doctor, hospital, laboratory, nurse, pharmacy, pharmacy benefits manager, physician, physician practice group, clinician, insurance organization and any other type of health care provider (each, an “Authorized HCP”) having any PHI about me to disclose any and all of my PHI as provided under this authorization. I further authorize each Authorized HCP to rely upon a photostatic or facsimile copy or other reproduction of this authorization.
- Classes of Persons Authorized to Receive My PHI.** I authorize each Authorized HCP to disclose my PHI under this authorization to **Welcome Funds Inc** including a) any of its affiliates, employees, agents, independent contractors, service providers and authorized representatives; and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, monitor, underwrite and solicit bids and/or complete the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers, brokers/brokerages and its or their respective affiliates, employees, agents, independent contractors, service providers and authorized representatives (each, an “Authorized Recipient”). I understand that my PHI may be secured by and electronically transmitted to an Authorized Recipient, including but not limited to transmission via e-mail and posting to a password protected, secure website.
- Description of PHI Authorized for Disclosure and Purpose of Disclosure.** This authorization shall apply to any and all of my health, genetic and medical data, evaluations, notes, treatments, prescriptions, lab results, diagnosis, diagnostic testing, information, recommendations, reports and records (collectively, “Data”), whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations. This authorization and all disclosures of my PHI made under this authorization are for purposes of allowing an Authorized Recipient to a) monitor, track, verify, analyze, assess, evaluate and/or underwrite my health or medical status/condition or life expectancy, including without limitation, in connection with the possible sale of any life insurance policy, annuity or certificate of life insurance under which my life is insured; and b) track and develop mortality and longevity trends and products. I acknowledge that some state and federal laws prohibit/may prohibit the disclosure of Data related to mental/emotional health conditions, psychiatric treatment, substance abuse (drugs, alcohol, medications etc), or HIV related and/or communicable/sexually transmitted disease information without specific written consent. This authorization serves as specific consent a) for such disclosure to occur; b) for each Authorized Recipient to perform the functions described herein; and c) to include Data that is created before and after the date this authorization is signed, up until its expiration or revocation date.
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- Inability to Condition Treatment, Payment, Enrollment or Eligibility for Benefits on Provision of Authorization.** No Authorized HCP or other covered entity may condition my treatment, payment, enrollment or eligibility for benefits on whether I sign this authorization.

I understand that a) this Authorization is not a consent or an authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996 (the “HIPAA”); b) as a result of this Authorization, there is the potential for my PHI that is disclosed by any Authorized HCP to an Authorized Recipient to be subject to re-disclosure by the Authorized Recipient and my PHI that is disclosed to such Authorized Recipient may no longer be protected by the HIPAA or other privacy laws and regulations; and c) my ongoing health status may be tracked as a result of this Authorization.

I certify that I am executing and delivering this authorization freely and unilaterally as of the date written below and that all information contained in this authorization is true and correct. I further certify that this authorization is written in plain language and that I have received and retained a copy of this signed authorization for future reference.

*List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):*

**Authorized by:**

\_\_\_\_\_  
 Signature of **Individual** (Second Insured)

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature of **Legal Representative** of Second Insured (if any)

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date

Description of Legal Representative’s **Authority** (if any):

\_\_\_\_\_  
 (POA, Guardian ad Litem or similar status – Please attach legal documents for verification)



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**BROKER AUTHORIZATION & SERVICES AGREEMENT**

Do you have a referring advisor/broker working with WELCOME FUNDS INC and authorized to a) represent your interests regarding this Evaluation Request & potential transaction; & b) accept offers, if any, on your behalf?

Yes       No      If Yes, then please provide the name(s) of such advisor(s)/broker(s) below:

\_\_\_\_\_  
Name of Referring Advisor /Broker #1      \_\_\_\_\_  
Name of Referring Advisor/Broker #2 (if applicable)

WELCOME FUNDS INC works exclusively in the secondary market for life insurance by representing the best interests of consumers and maximizing the sales value of their policy(ies). As your designated broker, WELCOME FUNDS INC incurs the necessary, required and related costs to facilitate the sale of your policy while providing the following services including but not limited to:

- Evaluation Form assessment.
- Obtaining and forwarding independent third party life expectancy reports.
- Best execution negotiation to maximize fair market value of the sale of your policy.
- Medical records requests & insurance verifications.
- Submission to multiple authorized and/or registered buyers of life insurance policies.
- Closing services including contract review & assistance with contingency requirements of buyers of life insurance policies.

In consideration of the services provided and related costs incurred as described above, I/We authorize WELCOME FUNDS INC to act as my/our broker and to evaluate, underwrite, solicit, generate and secure conditional offers beginning on the date of execution of this Agreement and continuing for 180 days after the final offer is obtained/acquired regarding and/or related to the purchase of the following life insurance policy(ies):

1<sup>st</sup> Policy No. \_\_\_\_\_ issued by \_\_\_\_\_, 2<sup>nd</sup> Policy No. \_\_\_\_\_ issued by \_\_\_\_\_.  
Name of Insurance Carrier      (if applicable)      Name of Insurance Carrier

Furthermore, by signing this authorization and agreement, I/we am/are:

1. Granting to WELCOME FUNDS INC the authority, for the period of time described above, to evaluate, underwrite, solicit, generate and secure conditional and appropriate offers as determined by WELCOME FUNDS INC pursuant to its typical business model, methods and practices, for the sale of my/our life insurance policy(ies) as stated above.
2. Recognizing the proprietary nature of such appropriate, conditional offers as evaluated, underwritten, solicited, generated and secured by WELCOME FUNDS INC for the period of time as described above and pursuant to this Broker Authorization & Services Agreement.
3. Agreeing to the total compensation, as described in this paragraph, payable to WELCOME FUNDS INC and your referring advisor/broker, if any. Such total compensation shall collectively not exceed a maximum of 8% of the Net Death Benefit (NDB) of your policy. Proceeds from the sale of your life insurance policy are represented by the Net Purchase Price (NPP) as follows:  $NPP = \text{Gross Purchase Price (GPP)}$  as paid by the buyer of the policy reduced by the total compensation as described in this paragraph.
4. Aware that WELCOME FUNDS INC issues no guarantee that my/our life insurance policy will be sold, is under no obligation to purchase my/our policy or to ultimately find a buyer of my/our policy(ies) and is not responsible for any breach committed by a buyer if one is identified.

**Agreed to & Accepted by:**

_____ Signature of <b>Primary Insured</b>	_____ Printed Name	_____ Date
_____ Signature of <b>Secondary Insured</b> (if applicable)	_____ Printed Name	_____ Date
_____ Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured)	_____ Printed Name	_____ Date
_____ Signature of <b>Policy Owner #2</b> (if <u>not</u> Insured)	_____ Printed Name	_____ Date
_____ Signature of <b>Authorized Officer of WELCOME FUNDS INC</b>	_____ Printed Name	_____ Date



# Selling Your Life Insurance Policy

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## *Understanding Viatical Settlements*

### **What is a Viatical Settlement?**

A viatical settlement is the sale of a life insurance policy to a third party. The owner (*viator*) of the life insurance policy sells the policy for an immediate cash benefit.

The buyer (the viatical settlement provider) becomes the new owner of the life insurance policy, pays future premiums, and collects the death benefit when the insured dies.

At one time, most viatical settlements were from people with a life-threatening illness. Now, individuals who are not facing a health crisis may sell their life insurance policies to get cash.

*Your state insurance department and the National Association of Insurance Commissioners want you to have the facts before you sell your life insurance policy. This brochure provides some of that information, but it is only a starting point. Consult your own professional financial advisor, attorney, or accountant to help you decide if this is the most suitable arrangement for you.*

### **Consider Your Options**

If you're selling your policy to get cash to pay expenses, check all of your options. You may find a way to get more cash from your life insurance policy.

1. Ask your insurance agent or company if you have any cash value in your life insurance policy. You may be able to use some of the cash value to meet your immediate needs and keep your policy in force for your beneficiaries. You may also be able to use the cash value as security for a loan from a financial institution.
2. Find out if your life insurance policy has an *accelerated death benefit*. An accelerated death benefit typically pays some of the policy's death benefit before the insured dies. It may be a way for you to get cash from a policy without selling it to a third party.

## Consumer tips

- Comparison shop. Get quotes from several companies to make sure you have a competitive offer.
- Find out the tax implications. Not all proceeds received from the sale of your life insurance policy are tax free.
- It's important to know that any of your creditors could claim your cash settlement.
- Find out if you will lose any public assistance benefits such as food stamps or Medicaid if you get a cash settlement.
- The buyer of your policy can periodically ask you about your health status. The buyer is required to give you a privacy notice outlining who will get this personal information. Be sure to read it.
- Check all application forms for accuracy, especially your medical history. All questions must be answered truthfully and completely.
- Make sure the viatical settlement provider agrees to put your settlement proceeds into an independent escrow account to protect your funds during the transfer.

Find out if you have the right to change your mind about the settlement AFTER you get the money. If so, how many days do you have to reconsider and return the money?

## Questions to Ask

- Do I still need life insurance protection?
- If I sell my policy, how do they decide how much cash I get?
- Is this an employer or other group policy? If so, do I need permission to sell it?
- If I sell my policy, who will be the legal owner?
- Do I need the advice of a tax or estate planning advisor before I decide to sell my policy?
- Who will have specific information about me, my family or my health status?
- After I sell my policy, can it be resold by the buyer?

*Your state insurance department may have a list of viatical settlement providers and brokers that are licensed to do business in the state. Contact them to make sure yours are on the list.*

## Always Check with Your State

- Contact your state insurance or securities departments to learn about the issues and risks of viatical settlements if:
  - you're considering selling your life insurance policy;
  - you're asked to sell your life insurance policy *and* your health hasn't changed since you bought the policy;
- you're asked to buy a new life insurance policy and immediately sell it for cash.

## Buying a Life Insurance Policy?

If you're interested in buying a life insurance policy as an investment, contact your state insurance department before you make a decision.