





# Welcome Funds

Life Settlements. Simplified.®



1.877 227 4484 welcomeful



TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

**LICENSE** 

# **State of Massachusetts**

Life Settlement Broker License

## **COMMONWEALTH OF MASSACHUSETTS**

Office of Consumer Affairs and Business Regulation

License No: 3421401 DIVISION OF INSURANCE NPN: 3421401

1000 Washington Street, Suite 810 Boston, MA 02118-6200 (617)521-7794 Toll-free (877)563-4467 https://mass.gov/doi

# Welcome Funds, Inc.

4755 TECHNOLOGY WAY SUITE 202 BOCA RATON FL 33431

**NON-RESIDENT** 

LICENSE

 LICENSE TYPE
 LINES OF AUTHORITY
 EFFECTIVE DATE
 EXPIRATION DATE

 Life Settlement Broker
 Life
 12/06/2023
 12/05/2024

This is your Massachusetts insurance license. Review it carefully to ensure the information is accurate.

If any information on your license is incorrect, contact the Division of Insurance at producerupdate.mailbox@mass.gov

Gary D. Anderson

TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

#### A LETTER FROM THE FOUNDER

#### Dear Policy Owner/Insured:

As Founder & CEO of Welcome Funds, I would personally like to thank you for considering our team to serve as your personal representative in the secondary market for life insurance. We understand that you have choices in this process and we appreciate the opportunity to represent you. We also know that selling your life insurance policy is an important financial decision for you and your family, and our goal is to ensure that you are able to make this choice with confidence.

Welcome Funds is the one of the oldest and largest life settlement brokers in the United States and has assisted thousands of Americans since our founding in 2000. As your broker, we work diligently to represent your best interests during the entire transaction, from initial evaluation through the closing process. Our procedures consist of the following:

- Initial evaluation and review to determine eligibility;
- Evaluation Request assessment and processing;
- Medical records requests and life insurance policy verifications;
- Obtaining independent third party life expectancy report(s);
- Submission to authorized and/or state licensed secondary market buyers of life insurance policies;
- Best execution negotiations via an auction process in an effort to maximize the sales price of your policy;
- Closing services including contract review and assistance with closing contingency requirements.

In addition to the traditional procedure and lump sum cash settlements offered by the secondary market, we are also able to provide alternative options that you may want to consider, depending on your personal needs:

- 1. <u>Expedited Bid Process</u> for situations that require a fast turnaround time due to the possibility of a lapse or a personal financial crisis;
- 2. **Retained Death Benefit Offers** an offer to purchase the policy that includes a beneficiary of your choice maintaining some death benefit, with the buyer paying all future premiums. This can include a combination of a cash payout & retaining a portion of the death benefit. This option may not be available in all states or for all policies; or
- 3. <u>Life Insurance Loans</u> if you are interested in a loan using your life insurance policy as collateral, we can also work with multiple lending firms to secure financing. A loan option may not be available in all states or for all policies.

Please be sure to inform your advisor or your case manager if you would like to consider any of the above options. We would also like to recommend that you discuss the tax consequences of selling your life insurance policy with a tax advisor, as it is likely a taxable event, unless the insured qualifies for a viatical settlement or long-term care exemption in compliance with IRS codes. Additionally, we have attached a brief brochure for your review issued by the National Association of Insurance Commissioners to provide an unbiased, independent description of selling policies in the secondary market.

As a reminder, you are under no obligation to sell your life insurance policy, in fact, if you need your coverage and can afford to maintain it, we highly recommend that you do so!

Once again, thank you for allowing us the opportunity to help you reach your financial goals and to represent you in the secondary market for the potential sale of your life insurance policy.

Sincerely,

John M. Welcom Founder & CEO

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PRIMARY INSURED'S INFORMATION

WELCOME FUNDS INC. 4755 TECHNOLOGY WAY SUITE 202 BOCA RATON, FL 33431 TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

#### EVALUATION REQUEST FOR SALE OF EXISTING LIFE INSURANCE

This request is not an agreement to purchase your policy and you are under no obligation to sell your policy by completing this form.

The information that you provide in this request shall be used to evaluate and prepare your file, as required, to attempt to negotiate and secure a conditional offer or offers for the potential sale of your existing life insurance policy.

PRIMARY INSURED NAME (FULL LEGAL NAME)	DATE OF BIRTH	SOCIAL SECURI	TY NUMBER	TELEPHONE NUMBER
CURRENT HOME ADDRESS	CITY	STATE		ZIP CODE
PRIMARY ATTENDING PHYSICIAN	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER TI	HAT HAS TREATED YOU IN THE LAST	24 MONTHS FOR YOUR ILLNESS		
PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR MEDI				
☐ Single ☐ Married ☐ Widow	ved Divorced – Date			
PLEASE CHECK APPICABLE MARITAL STATUS			RIED/DIVORCE/WIDOWED, FU	
SECONDARY INSURED'S	INFORMATION	(If Applicable – 2 <sup>ND</sup> To Die	e / Survivorship Policies O	nly)
SECONDARY INSURED NAME (FULL LEGAL NAME)	DATE OF BIRTH	SOCIAL SECURI	TY NUMBER	TELEPHONE NUMBER
SECONDARY INSURED NAME (FULL LEGAL NAME)  CURRENT HOME ADDRESS	DATE OF BIRTH	SOCIAL SECURI STATE	TY NUMBER	TELEPHONE NUMBER  ZIP CODE
			TY NUMBER  DATE LAST SEEN	
CURRENT HOME ADDRESS	СІТУ	STATE		ZIP CODE
CURRENT HOME ADDRESS  PRIMARY ATTENDING PHYSICIAN	CITY SPECIALTY	STATE CITY/STATE	DATE LAST SEEN	ZIP CODE TELEPHONE NUMBER
CURRENT HOME ADDRESS  PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS	CITY  SPECIALTY  SPECIALTY	STATE  CITY/STATE  CITY/STATE	DATE LAST SEEN  DATE LAST SEEN	ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER
CURRENT HOME ADDRESS  PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY	STATE  CITY/STATE  CITY/STATE  CITY/STATE	DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN	ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER  TELEPHONE NUMBER
CURRENT HOME ADDRESS  PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS	CITY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY  HAT HAS TREATED YOU IN THE LAST	STATE  CITY/STATE  CITY/STATE  CITY/STATE	DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN	ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER  TELEPHONE NUMBER
CURRENT HOME ADDRESS  PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER TO	CITY  SPECIALTY  SPECIALTY  SPECIALTY  SPECIALTY  HAT HAS TREATED YOU IN THE LAST	STATE  CITY/STATE  CITY/STATE  CITY/STATE	DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN  DATE LAST SEEN	ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER  TELEPHONE NUMBER

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If there are additional physicians or medical information, then please attach a separate sheet with complete details.

# LIFE INSURANCE POLICY INFORMATION

LIFE INSURANCE COMPANY		FACE AM	OUNT	POLICY	NUMBER		ISSUE DAT	E
						☐ YES	i	□ NO
POLICY LOAN AMOUNT (IF ANY)	ACCUMUL	ATED/CASH VALUE (IF	ANY)	CASH SURRENDER VALUE (IF AN	NY)			PAY PREMIUMS?
☐ Individual	☐ Joint Survivors	hip 🗖 Group	D	☐ Other:				
TYPE OF POLICY (PLEASE CHEC								
IF A GROUP POLICY, PLEASE PRO	OVIDE NAME, ADDRESS, A	ND TELEPHONE NUMBE	R OF THE CO	NTACT WITH THE ISSUING GROU	P OR YOUR I	HR DEPT. CONT	ACT	
☐ Term	□ WL	☐ UL		☐ Other:				
CLASSIFICATION OF POLICY (PL	EASE CHECK ONE)							
☐ Annually	☐ Semi-Annually	☐ Quart	erly	☐ Monthly		\$		
POLICY PREMIUM PAYMENT (PL	EASE CHECK THE APPROI	PRIATE BOX)				PREMIUM	AMOUNT	
PLEASE PROVIDE NAMES AND RI	ELATIONSHIP OF ALL PRIN	MARY BENEFICIARIES (	OF POLICY (IF	IT IS A TRUST, PROVIDE TRUST	NAME AND N	AME & ADDRES	S OF TRUST	TEE(S))
ADDITIONAL BENEFICIARIES AN	D/OR CONTINGENT BENEF	FICIARIES						
POLICY OWN	ER INFORM	ATION						
			ā,					
<u>If Individually Owned (if I</u>	<u>nsured is 100% Owne</u>	e <u>r, skip to Bankrupt</u>	<u>cy Status):</u>					
LEGAL NAME OF POLICY OWNER	R # 1			RELATIONSHIP TO INSURED			SOCIAL SE	CURITY NUMBER
LEGAL NAME OF TOLIC TOWNER	Χ # Ι			RELATIONSHIP TO INSURED			SOCIALSE	CORTT NUMBER
POLICY OWNER # 1 ADDRESS		CITY		STATE	ZIP COD	F	TEL EPHON	E NUMBER
TOLICI OWNER # TADDRESS		CIII		SIAIE	ZII COD	L	TELETHON	ENUMBER
LEGAL NAME OF POLICY OWNER	R # 2 (IF APPLICABLE)			RELATIONSHIP TO INSURED			SOCIAL SE	CURITY NUMBER
POLICY OWNER # 2 ADDRESS		CITY		STATE	ZIP COD	E	TELEPHON	E NUMBER
IF THERE ARE MORE INDIVIDUA	L POLICY OWNERS, THEN	PLEASE LIST ALL NAM	ES AND STATI	ES OF RESIDENCE				
☐ Family Member	☐ Spouse	☐ Business Par	tner	☐ Policy Owner is Insu	red	□Other:		
IF POLICY OWNER IS AN INDIVID	-			<u>-</u>				
☐ Single	☐ Married	☐ Widowed		☐ Legally Separated	ı	☐ Divorced	l – Date:	
IF POLICY OWNER IS AN INDIVID								
□ YES □ N	O	☐ YES	□ NO		]	Date:		
HAS A POLICY OWNER EVER DEC	CLARED BANKRUPTCY?	IF SO, HAS IT BEEN DI	SCHARGED?	(PLEASE PROVIDE ALL BANKRU	PTCY DOCS)	WH	EN WAS IT I	DISCHARGED?
If Corporate or Trust Own	ed:							
LEGAL NAME OF COMPANY OR	TRUST			RELATIONSHIP TO INSURED			TAX ID NU	MBER
COMPANY OR TRUST ADDRESS (	OFFICIAL DOMICILE)	CITY		STATE	ZIP COD	Е	TELEPHON	E NUMBER
LEGAL NAME OF AUTHORIZED O	COMPANY OFFICER OR TR	USTEE # 1		LEGAL NAME OF AUTHORIZED	COMPANY O	FFICER OR TRU	JSTEE # 2	
TRUSTEE # 1 ADDRESS (IF DIFFEI	RENT THAN TRUST)	CITY		STATE	ZIP COD	Е	TELEPHON	E NUMBER
TRUSTEE # 2 ADDRESS (IF DIFFEI	RENT THAN TRUST)	CITY	_	STATE	ZIP COD	E	TELEPHON	E NUMBER
For multiple policies, pl	ease reprint this pag	e, then complete t	he above ir	nformation and sign an ins	surance at	ıthorization	form for	each policy.

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# ADDITIONAL INFORMATION

PLEASE PROVIDE REASONS FOR INTEREST IN SELLI	ING POLICY(IES), <u>CHECK ALL THAT APPLY</u> :						
☐ Planning to lapse, cancel, or surrender the policy	☐ Proceeds from sale will help pay for medical treatments						
☐ Health & living expenses are a financial burden	☐ Considering a 1035 Exchange or replacement policy						
☐ Premium costs have become unaffordable	☐ Cash liquidity preferred due to current financial situation						
☐ Original purpose of policy no longer exists	☐ Higher estate tax exemptions has eliminated need for policy						
☐ Other or provide further details:							
PLEASE VERIFY LEGAL CAPACITY OF POLICY OWN	ER(S) & INSURED(S):						
TEEROD VERMI TEEGINE CHINICITY OF TODICY OWN							
If you choose to accept a contingent offer as a result of this prel and Insured(s) may be required to have a Letter of Competency legal capacity to enter into an agreement to sell the life insurance recommend obtaining an official Power of Attorney or Guardian	completed by an attending physician in order to verify their e policy. If the legal capacity of any party is questionable, we						
Is there an existing Power of Attorney (POA) granting a legal representative acting on Transaction?							
<b>Primary Insured</b> : ☐ Yes ☐ No <b>Secondary Insured</b> (if applicable): ☐ Yes ☐ No	Policy Owner #1(if not insured): ☐ Yes ☐ No Policy Owner #2 (if applicable): ☐ Yes ☐ No						
If <b>Yes</b> , then please:							
1) provide a full copy of the applicable legal documents (Durabehalf of the signatory;	able POA or Medical POA) to verify the authority to sign on						
2) have the legal representative sign all signature lines for that	t party; and						
3) provide the names of such legal representative(s) below:							
Name of Legal Representative of Primary Insured (if applicable)	Name of Legal Representative of Policy Owner #1 (if applicable)						
Name of Legal Representative of Secondary Insured (if applicable)	Name of Legal Representative of Policy Owner #2 (if applicable)						
PLEASE VERIFY SOURCE OF PREMIUM PAYMENTS A	AND/OR ASSIGNMENT OF POLICY:						
1) Did the policy owner use a third-party to finance the premium party of the party of the party of the premium party of the party of the party of the premium party of the part	payments?						
	r comparets decompared and						
	r corporate documents, and						
b) provide the name of the lender/financing company:	Name of Lender/Financing Company						
2) Is the life insurance policy being used as collateral for a loar insurance carrier?	n or is there a current lien or assignment recorded with the life						
	☐ Yes ☐ No						
If $\underline{\mathbf{Yes}}$ , please provide all loan documents & name of lienholder	r/assignee: Name of Lienholder/Assignee						
PLEASE VERIFY YOUR MARKET REPRESENTATION:							
Are you working with any other third-party, other than Welcome Fo	unds, related to the potential sale of your life insurance policy?  ☐ Yes ☐ No						
If <u>Yes</u> , please check all that apply:							
☐ Financial Advisor ☐ Life Agent ☐ Attorney/CPA	☐ Settlement Broker ☐ Direct Buyer ☐ Direct Lender						

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#### PERSONAL ACKOWLEDGEMENTS

- A. I/We represent that the information contained in this Evaluation Request for Sale of Existing Life Insurance is correct and accurate and acknowledge that WELCOME FUNDS INC may rely on such information as my/our broker for the potential sale of my/our life insurance policy. I/we also acknowledge that it is my/our responsibility to notify WELCOME FUNDS INC of any changes to this information, including any changes in health of the insured after this form has been submitted.
- B. I/We understand that the market value of my/our life insurance policy is based in part on the health status and life expectancy of the insured. Current medical records for the insured are vital to obtain life expectancy assessments. These assessments are conducted by independent third-party life expectancy providers as required by the marketplace. WELCOME FUNDS INC is not responsible for the conclusions of these life expectancy providers and does not have the expertise to dispute those conclusions.
- C. I/We acknowledge that WELCOME FUNDS INC is my/our broker who represents my/our best interests during the entire transaction process. I/We also understand and acknowledge that WELCOME FUNDS INC issues no guarantee that an offer will be secured for my/our policy.
- D. I/We give my/our consent to WELCOME FUNDS INC, its agents and/or authorized representatives to release and/or transmit electronically all financial, insurance, medical and personal information gathered from this Evaluation Request for Sale of Existing Life Insurance, including but not limited to medical records, notes and lab reports pertaining to the insured's health, to the appropriate parties who have an identifiable need to review the information.
- E. I/We acknowledge that this Evaluation Request for Sale of Existing Life Insurance may become part of my/our contract for the sale of my/our existing life insurance policy if my/our policy is purchased. In addition, I/we have been advised that I/we may obtain a copy, upon request, of any written agreement that I/we enter into regarding or relating to the sale of my/our existing life insurance policy(ies).
- F. I/We acknowledge that I/we have been provided the following address/department to direct any consumer complaints that I/we may have: WELCOME FUNDS INC c/o Customer Complaints, to 4755 Technology Way Suite 202, Boca Raton, FL 33431.
- G. I/We understand and acknowledge that WELCOME FUNDS INC does not provide any advice as to whether or not to proceed with the sale of my/our life insurance policy and I/we are free to accept or decline any offer.
- H. I/We understand and acknowledge that the policy owner is fully responsible for the timely payment of any and all premiums due for the policy that is the subject of this potential transaction, on the applicable due dates, up until change of ownership of the policy occurs, if a transaction is effectuated. I/We, not WELCOME FUNDS INC, assume sole responsibility if the policy lapses for failure to make timely payment of any and all premiums.

insurance or a
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<u>r</u> (subject to avallabili
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#### MASSACHUSETTS PRIVACY ACKNOWLEDGEMENT & AUTHORIZATION

The following section, in part, contained in Massachusetts Law, addresses the way the insured's personally identifiable information, including without limitation, his or her financial, medical and insurance related information, is permitted to be disclosed. With the insured's and owner's required signatures, the insured and owner are acknowledging the law as indicated below and authorizing their consent to such disclosure.

Except as otherwise allowed or required by law, a life settlement provider, life settlement broker, insurance company, life insurance producer, information bureau, rating agency or company or any other person with actual knowledge of an insured's identity shall not disclose the individual identification data of an insured or information that there is a reasonable basis to believe could be used to identify the insured or the insured's financial or medical information to any other person unless the disclosure is:

- (1) necessary to effect a life settlement contract between the owner and a life settlement provider and the owner and insured have provided prior written consent to the disclosure;
- (2) necessary to effectuate the sale of a life settlement contract, or interests therein, as investments; provided, however, that the sale shall be conducted in accordance with applicable state and federal securities laws; and provided further, that the owner and the insured shall have both provided prior written consent to the disclosure;
- (3) provided in response to an investigation or examination by the commissioner or any other governmental officer or agency under Massachusetts law;
- (4) a term or condition to the transfer of a policy by one life settlement provider to another life settlement provider;
- (5) necessary to allow the life settlement provider or life settlement broker or an authorized representative to make contact for the purpose of determining health status; provided, however, that for the purposes of this section, the term "authorized representative" shall not include a person who has or may have a financial interest in the life settlement contract other than a licensed life settlement provider, licensed life settlement broker, financing entity, related provider trust or special purpose entity; and provided further, that a life settlement provider or life settlement broker shall require its authorized representative to agree in writing to adhere to the privacy provisions of this section; or
- (6) required to purchase stop loss coverage.

In addition to the acknowledgement and authorization above, with the signature below, each undersigned is allowing his or her personally identifiable information, including without limitation, his or her financial, medical and insurance related information, to be transmitted electronically, via e-mail or through a password protected and secure website, to the appropriate parties, as permitted by Massachusetts law, who have an identifiable need to facilitate the sale of the life insurance policy or policies.

Acknowledged & Authorized By:		
Signature of Primary Insured	Printed Name	
		<del></del>
Signature of <b>Secondary Insured</b> (if applicable)	Printed Name	Date
Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured)	Printed Name	Date
Signature of Policy Owner #2 (if not Insured)	Printed Nama	Dota



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#### **MASSACHUSETTS -- NOTICE OF DISCLOSURE**

(PAGE 1 OF 2)

Fraud Warning: Any person who knowingly presents false information in a life settlement application or contract may be found guilty of a crime & may be subject to fines & confinement in prison.

- 1. There are possible alternatives to selling your life insurance. This may include the option of an accelerated death benefit or policy loans offered by your insurer. You are advised to consult a financial advisor, certified public accountant &/or an attorney regarding these potential alternatives.
- 2. Some or all of the proceeds of your life settlement may be taxable. **Welcome Funds Inc** is not a tax advisor & recommends that you consult your own professional tax advisor for assistance regarding this transaction.
- 3. Life settlement proceeds could be subject to the claims of creditors.
- 4. The sale of your insurance policy may adversely affect your eligibility to receive public assistance or other government benefits or entitlements. Advice on such effects should be obtained from the appropriate government agencies.
- 5. You have the right to terminate the life settlement contract not more than fifteen (15) days after the date it is executed by all parties.
- 6. You acknowledge that you have received and understand the disclosures contained in this Notice of Disclosure.
- 7. Rescission (termination), if exercised by you, is effective only if both notice of the rescission is given and you repay all proceeds and any premiums, loans and loan interest paid on account of the life settlement provider within the rescission period. If the insured dies during the rescission period, the life settlement contract shall be deemed to have been rescinded subject to repayment by you or your estate of all proceeds and any premiums, loans and loan interest to the life settlement provider.
- 8. Proceeds will be sent to you within three (3) business days after the life settlement provider has received the insurer or group administrator's acknowledgment that ownership of the policy or interest in the certificate has been transferred & the beneficiary has been designated in accordance with the terms of the life settlement contract. **Welcome Funds Inc** & your referring advisor/broker, if any, has no access to or control over provider funds set aside in escrow or trust.
- 9. Entering into a life settlement contract may 1) cause other rights or benefits, including conversion rights & waiver of premium benefits, which may exist under the policy or a certificate of a group life insurance policy to be forfeited; & 2) reduce the insured's ability to obtain future or additional life insurance coverage in the future because there is a limit to how much coverage insurers will issue on one (1) life. Assistance should be sought from a professional financial advisor.
- 10. Total compensation payable to both **Welcome Funds Inc** & your referring advisor/broker, if any, shall collectively be calculated as a percentage of the contingent offer obtained for the sale of your existing life insurance policy. Your proceeds are represented by the Net Purchase Price (NPP) as follows: NPP = Gross Purchase Price (GPP) as paid by the life settlement provider reduced by the total compensation as described above. Actual total compensation shall be disclosed no later than the date the life settlement contract is signed by all parties.
- 11. You have the right to know the date by which the funds will be available to you & the transmitter of the funds.

[Additional Disclosures on Next Page]

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#### MASSACHUSETTS -- NOTICE OF DISCLOSURE

(PAGE 2 OF 2)

- 12. All medical, financial or personal information solicited or obtained by a life settlement provider or life settlement broker about an insured, including the insured's identity or the identity of the insured's family members, a spouse or a significant other, may be disclosed as necessary to effect the life settlement contract between you & the life settlement provider. If you are asked to provide this information, you will be asked to consent to this disclosure. The information may be provided to someone who buys the policy or provides funds for the purchase. You may be asked to renew your permission to share information every two (2) years. In addition, information regarding the policy owner's & insured's identity & insured's medical condition will 1) be shared with the insurer that issued the life insurance policy; & 2) shall be available to each subsequent owner of the life insurance policy.
- 13. The insured may be contacted by either the life settlement provider or life settlement broker or its authorized representative for the purpose of determining the insured's health status or to verify the insured's address; provided, however, that this contact shall be limited once every three (3) months if the insured has a life expectancy of more than one (1) year, & not more than once per month if the insured has a life expectancy of one (1) year or less.
- 14. You have the right a) to know the affiliation, if any, between the life settlement provider & the issuer of the insurance policy to be settled; b) to know the name, address & telephone number of the life settlement provider; c) to know the affiliation or contractual arrangement, if any, between the life settlement provider & life settlement broker; d) to know the name, business address & telephone number of the independent third-party escrow agent; & e) to inspect or receive copies of the relevant escrow or trust agreements or documents.
- 15. **Welcome Funds Inc** & your referring advisor/broker, if any, represents exclusively you & not the insurer or provider or any other person & owes you a fiduciary duty, including to act according to your instructions & in your best interest notwithstanding the manner in which **Welcome Funds Inc** & your referring advisor/broker, if any, is compensated.
- 16. **Welcome Funds Inc** recommends that you read the life settlement contract & seek assistance from a professional financial advisor &/or consult with your legal advisor prior to signing it. **Welcome Funds Inc** does not issue financial, legal, accounting, investment or securities advice.
- 17. I/we confirm & acknowledge that **Welcome Funds Inc** has provided me/us with a buyer's guide or consumer advisory package describing the process of life settlements.

I/We acknowledge that I/we have read & understand the disclosures above (1-17).								
Signature of <b>Primary Insured</b>	Printed Name	Date						
Signature of <b>Secondary Insured</b> (if applicable)	Printed Name	Date						
Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured)	Printed Name	Date						
Signature of <b>Policy Owner #2</b> (if <u>not</u> Insured)	Printed Name	Date						
Signature of Authorized Representative of Welcome Funds Inc	Printed Name	 Date						

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#### AUTHORIZATION FOR THE RELEASE OF LIFE INSURANCE POLICY INFORMATION

Life Insurance Company	Policy Number	
Printed Name of All Policy Owner(s)	Printed Name of Insured(s)	
I/we (the undersigned individual(s)) hereby authorized person that has information related to the above-resimmediately to any written, telephonic or other requand/or its authorized representatives pertaining to the	eferenced life insurance policy to release such uest for information or documents required by V	information to and reply VELCOME FUNDS INC
I/we understand and specifically authorize the relea POLICY OR CERTIFICATE information, incluillustrations, conversions, current values, verificat application and history and amendments concerning designations and any other general information about	ding but not limited to: applications for in ion of coverage, contestable and suicide status g the policy or certificate, confirmation and statu	nsurance, forms, riders, s, lapse or reinstatement
WELCOME FUNDS INC makes it hereby known that Life Insurance Policy Information at any time, pursually keep all information disclosed hereunder contevaluating my life insurance coverage, determining potential sale of my life insurance policy. Furtherminformation to any person or organization except as	suant to applicable law. I/we understand that Winderstand will only use the information programy eligibility for sale of my life insurance place, I/we understand that WELCOME FUNDS	VELCOME FUNDS INC vided for the purpose of olicy and facilitating the INC will not release any
I/we certify that I/we am/are executing and deliver written below. I/we further certify that I/we have a completed copy for future reference. I/we specific Insurance Policy Information shall remain valid un FUNDS INC, absent any provision of any applicabl valid for the maximum period permitted thereunde original. This document may also be signed in coun	full understanding of the Authorization's conte ally authorize and request that this Authorizatio til the death of the Insured or until the case is e state statute or regulation to the contrary, in we er and that a photocopy or facsimile of this do	nts and I/we will retain a on for the Release of Life declined by WELCOME hich event it shall remain
Authorized By:		
Signature of Policy Owner #1	Printed Name	Date
Signature of <b>Policy Owner #2</b> (if any)	Printed Name	



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#### AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION

I,	(the	undersigned	individual),	DOB		SS	#		
hereby authorize disclosure, as defined under the p	orivacy	regulations	promulgated	pursuant	to the	Health	Insurance	Portability	and
Accountability Act of 1996, of my protected health in	format	ion ("PHI") a	as follows:						

- 1. <u>Classes of Persons Authorized to Disclose My PHI.</u> I authorize each doctor, hospital, laboratory, nurse, pharmacy, pharmacy benefits manager, physician, physician practice group, clinician, insurance organization and any other type of health care provider (each, an "Authorized HCP") having any PHI about me to disclose any and all of my PHI as provided under this authorization. I further authorize each Authorized HCP to rely upon a photostatic or facsimile copy or other reproduction of this authorization.
- 2. Classes of Persons Authorized to Receive My PHI. I authorize each Authorized HCP to disclose my PHI under this authorization to Welcome Funds Inc including a) any of its affiliates, employees, agents, independent contractors, service providers and authorized representatives; and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, monitor, underwrite and solicit bids and/or complete the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers, brokers/brokerages and its or their respective affiliates, employees, agents, independent contractors, service providers and authorized representatives (each, an "Authorized Recipient"). I understand that my PHI may be secured by and electronically transmitted to an Authorized Recipient, including but not limited to transmission via e-mail and posting to a password protected, secure website.
- 3. Description of PHI Authorized for Disclosure and Purpose of Disclosure. This authorization shall apply to any and all of my health, genetic and medical data, evaluations, notes, treatments, prescriptions, lab results, diagnosis, diagnostic testing, information, recommendations, reports and records (collectively, "Data"), whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations. This authorization and all disclosures of my PHI made under this authorization are for purposes of allowing an Authorized Recipient to a) monitor, track, verify, analyze, assess, evaluate and/or underwrite my health or medical status/condition or life expectancy, including without limitation, in connection with the possible sale of any life insurance policy, annuity or certificate of life insurance under which my life is insured; and b) track and develop mortality and longevity trends and products. I acknowledge that some state and federal laws prohibit/may prohibit the disclosure of Data related to mental/emotional health conditions, psychiatric treatment, substance abuse (drugs, alcohol, medications etc), or HIV related and/or communicable/sexually transmitted disease information without specific written consent. This authorization serves as specific consent a) for such disclosure to occur; b) for each Authorized Recipient to perform the functions described herein; and c) to include Data that is created before and after the date this authorization is signed, up until its expiration or revocation date.
- 4. Expiration of Authorization. This authorization shall remain valid until, and shall expire, one year after the date of my death.
- 5. Right to Revoke Authorization. I acknowledge and understand that I may revoke this authorization at any time via written notification by mail or personal delivery to Welcome Funds Inc at 4755 Technology Way, Suite 202, Boca Raton, FL 33431, with respect to Welcome Funds Inc; and to any Authorized HCP at the address designated to me by such Authorized HCP, with respect to such Authorized HCP. I further acknowledge that any revocation of this authorization, with respect to Welcome Funds Inc and/or any Authorized HCP, shall not apply to the extent that Welcome Funds Inc and/or any Authorized HCP, as applicable, has acted in reliance upon this authorization prior to receiving written notice of my revocation.
- 6. <u>Inability to Condition Treatment, Payment, Enrollment or Eligibility for Benefits on Provision of Authorization.</u> No Authorized HCP or other covered entity may condition my treatment, payment, enrollment or eligibility for benefits on whether I sign this authorization.

I understand that a) this Authorization is not a consent or an authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996 (the "HIPAA"); b) as a result of this Authorization, there is the potential for my PHI that is disclosed by any Authorized HCP to an Authorized Recipient to be subject to re-disclosure by the Authorized Recipient and my PHI that is disclosed to such Authorized Recipient may no longer be protected by the HIPAA or other privacy laws and regulations; and c) my ongoing health status may be tracked as a result of this Authorization.

I certify that I am executing and delivering this authorization freely and unilaterally as of the date written below and that all information contained in this authorization is true and correct. I further certify that this authorization is written in plain language and that I have received and retained a copy of this signed authorization for future reference.

List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):		
Authorized by:		
Signature of Individual (Primary Insured)	Printed Name	Date
Signature of Legal Representative of Primary Insured (if any)	Printed Name	Date
Description of Legal Representative's <b>Authority</b> (if any):	buardian ad Litam or similar status. Plaasa attach laga	(doormonts for vorification)



TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

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List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):		
Authorized by:		
Signature of Individual (Second Insured)	Printed Name	Date
Signature of Legal Representative of Second Insured (if any)	Printed Name	Date
Description of Legal Representative's <b>Authority</b> (if any):  (POA.	Guardian ad Litem or similar status – Please attach lega	l documents for verification)

## Defining the Terms

A **life settlement** is the sale of a life insurance policy to another person or company in return for a cash payment of less than the full amount of the death benefit.

A **life settlement provider** is the person or company that becomes the new policy owner in return for a payment made to the seller. The life settlement provider becomes the policy owner, must pay any premiums that are due, and eventually collects the full amount of the death benefit from the insurance company.

A **life settlement broker** is the person or company who represents the seller of the policy and can comparison shop for life settlement offers. The buyer pays the broker a commission if the sale is completed.

# Additional Questions to Consider

- · Do I still need life insurance protection?
- Will I qualify for a new life insurance policy in the future?
- If I sell my policy, how will they decide how much cash I get?
- If I sell my policy, will there be any costs I have to pay?
- If I sell my policy, will the money be put into an escrow account? If so, who will the escrow agent be? Does state law require the agent to be licensed?
- Is my policy an employer or other group policy? If so, do I need their permission to sell it?
- If I sell my policy, who will be the legal owner?
- Is the viatical settlement provider I plan to sell to allowed to do business in my state?
- · After I sell my policy, can the buyer resell it?

#### Consumer Alert

- If you're asked to invest in or buy a life settlement, contact your state insurance department to learn more about the issues and risks.
- If you don't have a life-threatening illness and you're interested in selling your life insurance policy, contact your state insurance department for more information.
- If you've been contacted by someone who wants you to buy a policy and then sell it immediately, contact your state insurance department.
   This activity may be considered fraudulent and the parties may be prosecuted by the appropriate authorities.

# Selling Your Life Insurance Policy: Understanding Life Settlements

# Check with Your State



Your state insurance department may regulate the purchase of life settlements. Contact them for a copy of those regulations.



This publication was issued in joint cooperation with the:
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# Understanding Life Settlements

A **life settlement** is the sale of a life insurance policy to a third party. The owner of a life insurance policy sells it for a cash payment that is less than the full amount of the death benefit. The buyer becomes the new owner and/or beneficiary of the life insurance policy, pays all future premiums and collects the full amount of the death benefit when the insured dies.

People decide to sell their life insurance policies for many reasons. When an individual with a terminal or chronic illness sells his or her life insurance policy, that is known as a **viatical settlement**. When an individual who does not have a terminal or chronic illness sells a policy for other reasons, including changed needs of dependents, wanting to reduce premiums, and cash for meeting expenses, that is known as a **life settlement**.

A life settlement may or may not be the right choice for you. Your state insurance department, along with the National Association of Insurance Commissioners, is concerned that many consumers may not fully understand life settlements. Please continue reading before making any decisions.

#### Get All of the Facts

Before you enter into any life settlement transaction, you should:

- Contact your life insurer to learn about all of your possible options under your policy.
- Contact a life settlement broker or life settlement provider for information about life settlements.
- Consult with your own financial advisor who knows your personal financial needs. Be sure to ask about tax and other financial consequences if you sell your policy.
- Contact your state insurance department for information about current laws that may protect you.

## Consider All Your Options

- Find out if you have any cash value in your life insurance policy. You may be able to use some of the cash value to meet your immediate needs and keep your policy in force for your beneficiaries without having to sell it to a third party. You may also be able to use the cash value as security for a loan from a financial institution.
- Review other sources of cash that may meet your financial needs at a lower cost than a life settlement.

#### Other Considerations

- Contact a professional tax advisor. Find out the tax implications. Proceeds are only tax-free under certain circumstances.
- Know that your creditors could claim the proceeds.
- Find out if you'll lose any public assistance benefits such as food stamps or Medicaid if you get a cash settlement.
- Know that you must provide certain medical and personal information to third parties who will be paid the proceeds from your policy upon your death. These third parties may sell your policy and pass along your medical and personal information to other individuals.

#### Consumer Tips

- Understand how the process works and when the different phases will happen.
- Decide whether to sell your policy directly to a life settlement provider or go through a life settlement broker who will do the comparison shopping for you.
- If you don't use a life settlement broker, comparison shop on your own.
- · You don't have to accept any life settlement offer.
- Check all application forms for accuracy, especially information about your medical history.
- You must be truthful in your answers to application questions.
- Make sure the life settlement provider agrees to put your settlement proceeds in escrow with an independent party or financial institution to make sure your funds are safe during the transfer.
- Find out if you have the right to change your mind about the life settlement offer after you get the proceeds. In many states, you have the right to change your mind for a certain period of time. If you have that right, you'll have to return the money you were paid and premiums the buyer paid.
- Understand whether buyers may learn your identity when they buy your policy, and whether they will know certain medical and personal information about you, such as your address and life expectancy.