





# Welcome Funds

Life Settlements. Simplified.®





TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

## **State of Iowa**

## Life Settlement Producer Authority

## State of Iowa

License No: 1002015876 Insurance License NPN: 3421401

### WELCOME FUNDS INC.

Is licensed to engage in the business of insurance in the State of Iowa in the capacity stated below:

 LICENSE EFFECTIVE
 LICENSE EXPIRATION

 LICENSE TYPE
 DATE
 DATE

 Business Entity Producer
 02/01/2024
 01/31/2027

This insurance license shall remain in effect until the expiration date unless suspended, revoked or forfeited. The insurance producer must complete continuing education, renew the license and pay fees as required by 191 Iowa Administrative code Chapters 10 and 11 prior to the expiration date.

For questions regarding a license, contact: lowa Insurance Division 515-654-6600 or E-mail: <a href="mailto:producer.licensing@iid.iowa.gov">producer.licensing@iid.iowa.gov</a>

Doug Ommen, Insurance Commissioner

TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

### A LETTER FROM THE FOUNDER

#### Dear Policy Owner/Insured:

As Founder & CEO of Welcome Funds, I would personally like to thank you for considering our team to serve as your personal representative in the secondary market for life insurance. We understand that you have choices in this process and we appreciate the opportunity to represent you. We also know that selling your life insurance policy is an important financial decision for you and your family, and our goal is to ensure that you are able to make this choice with confidence.

Welcome Funds is the one of the oldest and largest life settlement brokers in the United States and has assisted thousands of Americans since our founding in 2000. As your broker, we work diligently to represent your best interests during the entire transaction, from initial evaluation through the closing process. Our procedures consist of the following:

- Initial evaluation and review to determine eligibility;
- Evaluation Request assessment and processing;
- Medical records requests and life insurance policy verifications;
- Obtaining independent third party life expectancy report(s);
- Submission to authorized and/or state licensed secondary market buyers of life insurance policies;
- Best execution negotiations via an auction process in an effort to maximize the sales price of your policy;
- Closing services including contract review and assistance with closing contingency requirements.

In addition to the traditional procedure and lump sum cash settlements offered by the secondary market, we are also able to provide alternative options that you may want to consider, depending on your personal needs:

- 1. **Expedited Bid Process** for situations that require a fast turnaround time due to the possibility of a lapse or a personal financial crisis;
- 2. **Retained Death Benefit Offers** an offer to purchase the policy that includes a beneficiary of your choice maintaining some death benefit, with the buyer paying all future premiums. This can include a combination of a cash payout & retaining a portion of the death benefit. This option may not be available in all states or for all policies; or
- 3. <u>Life Insurance Loans</u> if you are interested in a loan using your life insurance policy as collateral, we can also work with multiple lending firms to secure financing. A loan option may not be available in all states or for all policies.

Please be sure to inform your advisor or your case manager if you would like to consider any of the above options. We would also like to recommend that you discuss the tax consequences of selling your life insurance policy with a tax advisor, as it is likely a taxable event, unless the insured qualifies for a viatical settlement or long-term care exemption in compliance with IRS codes. Additionally, we have attached a brief brochure for your review issued by the National Association of Insurance Commissioners to provide an unbiased, independent description of selling policies in the secondary market.

As a reminder, you are under no obligation to sell your life insurance policy, in fact, if you need your coverage and can afford to maintain it, we highly recommend that you do so!

Once again, thank you for allowing us the opportunity to help you reach your financial goals and to represent you in the secondary market for the potential sale of your life insurance policy.

Sincerely,

John M. Welcom Founder & CEO

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PRIMARY INSURED'S PERSONAL INFORMATION

WELCOME FUNDS INC. 4755 TECHNOLOGY WAY SUITE 202 BOCA RATON, FL 33431 TOLL-FREE: 877.227.4484 PHONE: 561.862.0244 FAX: 561.862.0242 WWW.WELCOMEFUNDS.COM

#### EVALUATION REQUEST FOR SALE OF EXISTING LIFE INSURANCE

Fraud Warning: Any person who knowingly presents false information in an application for insurance or a viatical/life settlement contract is guilty of a crime & may be subject to fines & confinement in prison.

The information provided below shall be used to evaluate, underwrite and generate conditional offers for the sale of your life insurance policy.

| PRIMARY INSURED NAME (AS LISTED WITH LIFE I   | NSURANCE CARRIER)                              | DATE OF BIRTH                      |                                | SOCIAL SECURITY NUMBER   |
|---|--|------------------------------------|--------------------------------|--|
| CURRENT HOME ADDRESS  |  |                                    |                                | TELEPHONE NUMBER   |
| СПУ   |  | STATE                              |                                | ZIP CODE   |
| PRIMARY ATTENDING PHYSICIAN   | SPECIALTY                                      | CITY/STATE                         | DATE LAST SEEN                 | TELEPHONE NUMBER   |
| OTHER PHYSICIANS SEEN IN LAST 5 YEARS   | SPECIALTY                                      | CITY/STATE                         | DATE LAST SEEN                 | TELEPHONE NUMBER   |
| OTHER PHYSICIANS SEEN IN LAST 5 YEARS   | SPECIALTY                                      | CITY/STATE                         | DATE LAST SEEN                 | TELEPHONE NUMBER   |
| HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUM   | BER THAT HAS TREATED YO                        | U IN THE LAST 24 MONTI             | HS FOR YOUR ILLNESS            |  |
| PLEASE PROVIDE A BRIEF DESCRIPTION OF YOU   | R MEDICAL HISTORY                              |                                    |                                |  |
| SECONDARY INSURED'S PE  | ERSONAL INFOR                                  | MATION (IF API                     | PLICABLE – SURVIVORSHI         | P ONLY)  |
| SECONDARY INSURED NAME (AS LISTED WITH LIF  | FE INSURANCE CARRIER)                          | DATE OF BIRTH                      |                                |  |
|   |  |                                    |                                | SOCIAL SECURITY NUMBER   |
| CURRENT HOME ADDRESS  |  |                                    |                                | SOCIAL SECURITY NUMBER TELEPHONE NUMBER                        |
| CITY  |  | STATE                              |                                |  |
|   | SPECIALTY                                      | STATE  CITY/STATE                  | DATE LAST SEEN                 | TELEPHONE NUMBER   |
| СІТУ  | SPECIALTY<br>SPECIALTY                         |                                    | DATE LAST SEEN  DATE LAST SEEN | TELEPHONE NUMBER  ZIP CODE                                     |
| CITY PRIMARY ATTENDING PHYSICIAN  |  | CITY/STATE                         |                                | TELEPHONE NUMBER  ZIP CODE  TELEPHONE NUMBER                   |
| PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  | SPECIALTY SPECIALTY                            | CITY/STATE  CITY/STATE  CITY/STATE | DATE LAST SEEN  DATE LAST SEEN | TELEPHONE NUMBER  ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER |
| PRIMARY ATTENDING PHYSICIAN  OTHER PHYSICIANS SEEN IN LAST 5 YEARS  OTHER PHYSICIANS SEEN IN LAST 5 YEARS | SPECIALTY  SPECIALTY  IBER THAT HAS TREATED YO | CITY/STATE  CITY/STATE  CITY/STATE | DATE LAST SEEN  DATE LAST SEEN | TELEPHONE NUMBER  ZIP CODE  TELEPHONE NUMBER  TELEPHONE NUMBER |

If there are additional physicians or if there is additional medical information, then please attach a separate sheet with complete details.

| LIFE INSURANCE COMPANY       |                                     | POLIC                       | Y NUMBER                            | ISSUE DATE                     |
|------------------------------|-------------------------------------|-----------------------------|-------------------------------------|--------------------------------|
| FACE AMOUNT                  |                                     | TOTAL                       | POLICY LOAN AMOUNT                  | CASH SURRENDER VALUE           |
| ■ Individual                 | ☐ Joint Survivorship                | ☐ Group                     | Other                               |                                |
| TYPE OF POLICY (PLEASE CHE   | ECK ONE)                            |                             |                                     |                                |
| IF A GROUP POLICY, PLEASE P  | PROVIDE NAME, ADDRESS, AND TEL      | LEPHONE NUMBER OF THE       | CONTACT WITH THE ISSUING GROU       | P                              |
| ☐ Term                       | □ WL                                | □ UL                        | ☐ Other:                            |                                |
| CLASSIFICATION OF POLICY (   | PLEASE CHECK ONE)                   |                             |                                     |                                |
| ■ Annually                   | ■ Semi-Annually                     | ☐ Quarterly                 | ☐ Monthly                           | \$                             |
| POLICY PREMIUM PAYMENT (     | PLEASE CHECK THE APPROPRIATE        | E BOX)                      |                                     | PREMIUM AMOUNT                 |
|                              |                                     |                             |                                     |                                |
| PLEASE PROVIDE THE NAMES     | AND RELATIONSHIP OF ALL PRIM        | ARY BENEFICIARIES OF TI     | HE POLICY (IF IT IS A TRUST, PROVID | E NAME AND ADDRESS OF TRUSTEE) |
| ADDITIONAL BENEFICIARIES A   | AND/OR CONTINGENT BENEFICIAR        | RIES                        |                                     |                                |
|                              |                                     |                             |                                     |                                |
| POLICY OWNER                 | INFORMATION                         |                             |                                     |                                |
|                              |                                     |                             |                                     |                                |
| FXACT NAME OF POLICY OWN     | NER (INDIVIDUAL / CORP. / TRUST - A | S I ISTED WITH I IEE INSUR. | ANCE CARRIER) SOCIAL                | SECURITY OR TAX ID NUMBER      |
| EARLY WINE OF TOLICE OWN     | ER (INDIVIDUAL) CORT., TROST        | IS LISTED WITH EIT E INGER  | ivel chikiliky goern                | SECONITI ON THE ID NOMBER      |
| POLICY OWNER ADDRESS (ADD    | DRESS / STATE OF DOMICILE OF IND    | IVIDUAL / CORP. / TRUST)    | TELEPH                              | IONE NUMBER                    |
|                              |                                     |                             |                                     |                                |
| СІТУ                         |                                     | STATE                       | ZIP COI                             | DE                             |
|                              |                                     |                             |                                     |                                |
| EXACT NAME OF CORPORATE      | OFFICER(S) / TRUSTEE(S) (IF CORP    | ORATE / TRUST OWNED POL     | ICY) DATE O                         | F INCORPORATION / TRUST        |
|                              |                                     |                             |                                     |                                |
| IF THERE ARE MULTIPLE POL    | ICY OWNERS, THEN PLEASE LIST A      | ALL NAMES AND STATES O      | F RESIDENCE                         |                                |
| TE THERE A DE MILITIPLE DOLL | ICV OWNERS THEN BY EASE LIST A      | II NAMES AND STATES O       | E DECIDENCE                         |                                |
| IF THERE ARE MULTIPLE POL    | ICY OWNERS, THEN PLEASE LIST A      | ALL NAMES AND STATES O      | FRESIDENCE                          |                                |
| ☐ Family Member              |                                     | Business Partner            | ☐ Policy Owner is Insu              | red Other:                     |
| IF POLICY OWNER IS AN INDIV  | VIDUAL, THEN PLEASE CHECK APP       | ICABLE RELATIONSHIP TO      | DINSURED                            |                                |
| ☐ Single                     | ☐ Married ☐                         | Widowed                     | ☐ Legally Separated                 | ☐ Divorced – Date:             |
| IF POLICY OWNER IS AN INDIV  | VIDUAL, THEN PLEASE CHECK MAI       | RITAL STATUS                |                                     |                                |
|                              |                                     |                             |                                     |                                |

LIFE INSURANCE POLICY INFORMATION

HAS POLICY OWNER EVER DECLARED BANKRUPTCY?

For multiple policies, please photocopy this page, complete the above information and sign new insurance authorizations for each policy.

WHEN WAS IT DISCHARGED?

IF SO, HAS IT BEEN DISCHARGED?

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#### ADDITIONAL INFORMATION

| I. PLEASE DESCRIBE REASONS FOR CONSIDERING THE SALE OF POLICY(IES), CHECK ALL  | ΓΗΑΤ APPLY:   |  |  |  |  |
|--|---|--|--|--|--|
| ☐ No longer require or want to pay for the life coverage ☐ Planning to lapse, cancel, or surrender   | the policy  |  |  |  |  |
| ☐ Health & living expenses are a financial burden ☐ Considering a 1035 Exchange or repla   | ☐ Considering a 1035 Exchange or replacement policy |  |  |  |  |
| ☐ Interested in learning market value of policy ☐ Cash liquidity preferred due to curren   | t financial situation                               |  |  |  |  |
| ☐ Other or provide further details:  |   |  |  |  |  |
| $\underline{\textbf{All}}$ Policy Owner(s) and Insured(s) please sign at the bottom of the page, regardless of whether you complined information below.  | ete all of the financial                            |  |  |  |  |
| Please be advised that any Policy Owner(s) and/or Insured(s) who declines to provide full and complete financial accepts responsibility that such lack of data will impede Welcome Funds Inc's ability to provide recommendated on personal and specific financial needs, conditions and situations.                               |   |  |  |  |  |
| ☐ Check here if you choose <u>NOT</u> to complete some or all of the requested financial information   | below (and sign below).                             |  |  |  |  |
| II. INVESTMENT PROFILE (PLEASE USE COMBINED FIGURES FOR JOINT ACCOUNTS):   |   |  |  |  |  |
| INVESTMENT OBJECTIVES: □ Capital Preservation □ Income □ Capital Appreciation/Growth (check all that apply)  | □ Speculation                                       |  |  |  |  |
| <b>POLICY OWNER'S TAX BRACKET:</b> □ 10% □ 15% □ 25% □ 28% □ 33%   | □ 35%   |  |  |  |  |
| POLICY OWNER'S NET WORTH:       □ \$0 - \$49,999       □ \$50,000 - \$99,999       □ \$100,000 - \$199,999         □ \$500,000 - \$999,999       □ \$1,000,000 - \$2,499,999   | □ \$200,000 -\$499,999 □ \$2,500,000 and up         |  |  |  |  |
| ESTIMATED INSURABLE CAPACITY FOR INSURED(S): \$  |   |  |  |  |  |
| TOTAL AMOUNT OF IN-FORCE LIFE INSURANCE COVERING INSURED(S): \$  |   |  |  |  |  |
| III. PLEASE CERTIFY THE CURRENT ACCREDITED INVESTOR STATUS OF THE POLICY OWN   | NER:  |  |  |  |  |
| THE <u>POLICY OWNER</u> IS CONSIDERED AN ACCREDITED INVESTOR:  |   |  |  |  |  |
| (Refer to the definitions below to answer the above question and if "yes," then please check the appropriate description)  |   |  |  |  |  |
| <u>INDIVIDUALS:</u>  |   |  |  |  |  |
| 1. An individual that has a net worth or joint net worth, with the individual's spouse, in excess of \$1,000 purposes is defined as the value of total assets at fair market value, including but not limited to non-p value of the primary residence, as of July, 2010, is excluded), home furnishings and automobiles, less      | rimary residence home (the                          |  |  |  |  |
| 2. An individual that (i) had income (exclusive of any income attributable to the individual's spouse) each of the past two years or joint income with the individual's spouse in excess of \$300,000 in excess onably expects to reach the same individual income level, or the same joint income level, as the year; or          | ach of those years, and (ii)                        |  |  |  |  |
| ENTITIES:  |   |  |  |  |  |
| 3. A corporation, partnership, limited liability company, Massachusetts or similar business trust or defined in Section 501(c)(3) of the Code, that (i) has total assets in excess of \$5,000,000, and (ii) was purpose of investing in the life insurance policy and then selling it; or  |   |  |  |  |  |
| 4. A revocable trust which may be amended or revoked at any time by the grantors thereof, and of w accredited investors under either (1) or (2) above; or  | hich all of the grantors are                        |  |  |  |  |
| 5. A trust (i) that has total assets in excess of \$5,000,000, (ii) that was not formed for the specific purinsurance policy and then selling it, and (iii) whereby the investment decisions are directed by a personant experience in business and financial matters and who can evaluate the merits and risks of its investment. | n who has such knowledge                            |  |  |  |  |
| 6. A trust for which a bank or savings and loan association is acting as fiduciary in directing investment of  |   |  |  |  |  |
| 7. An entity whose equity owners are each "accredited investors" i.e., persons meeting the requirements (2) above.   | set forth in either of (1) or                       |  |  |  |  |
| Verified and Confirmed By:   |   |  |  |  |  |
| Signature of <b>Primary Insured</b> Printed Name   | Date  |  |  |  |  |
| Signature of Secondary Insured (if applicable)  Printed Name   | Date  |  |  |  |  |
| Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured)  Printed Name  | <br>Date  |  |  |  |  |

#### PERSONAL ACKNOWLEDGEMENTS Do you have a referring advisor/broker authorized, on your behalf, to a) represent your interests regarding this Evaluation Request & potential transaction; & b) to accept offers, if any, for the sale of your existing life insurance policy? □ Yes $\Pi$ No If Yes, then please provide the name(s) of such advisor(s)/broker(s) below: Name of Referring Advisor /Broker #1 Name of **Referring Advisor/Broker #2** (if applicable) II. Have you signed a Power of Attorney (POA) granting a legal representative to act on your behalf or do you have a Guardian ad Litem or similar legal representative acting on your behalf regarding this Evaluation Request & Potential Transaction? Primary Insured: $\square$ Yes $\square$ No Policy Owner #1: (if not Insured): $\square$ Yes $\square$ No ☐ Yes ☐ No ☐ Yes ☐ No Secondary Insured (if applicable): Policy Owner #2 (if applicable): If Yes, then please 1) attach the applicable legal documents to this Evaluation Request; 2) have the legal representative of the insured sign the "Authorization for Disclosure of Protected Health Information" forms for the primary and secondary insured as applicable; and 3) provide the names of such legal representative(s) below: Name of Legal Representative of Primary Insured (if applicable) Name of **Legal Representative of Policy Owner #1** (if applicable) Name of **Legal Representative of Secondary Insured** (if applicable) Name of **Legal Representative of Policy Owner #2** (if applicable) III. How did you learn about the option to sell your insurance policy? Through my/our own knowledge and/or research and asked to receive this Evaluation Request. П Through my/our referring advisor/broker. IV. Was this insurance policy premium financed? □ Yes □ No If yes, then please 1) attach all finance documents, including contracts, trusts and/or corporate documents etc...in order to evaluate and determine the validity and legality of this potential transaction for insurable interest; 2) provide the name of the financing company: Name of Financing Company (if applicable) I/We represent that the information contained in this Evaluation Request for Sale of Existing Life Insurance is correct and accurate and acknowledge that WELCOME FUNDS INC may rely on such information, including but not limited to the Personal Acknowledgements above. I/we will immediately notify WELCOME FUNDS INC of any changes. I/We give my/our consent to WELCOME FUNDS INC, its agents and/or authorized representatives to release and/or transmit electronically all financial and insurance information gathered from this Evaluation Request for Sale of Existing Life Insurance, including but not limited to medical records, notes and lab reports pertaining to the insured's health, to the appropriate parties who have an identifiable need to facilitate the sale of my/our life insurance policy. I/We further acknowledge that this Evaluation Request for Sale of Existing Life Insurance may become part of my contract for the sale of my existing life insurance policy if my/our life insurance policy is purchased. In addition, I/we have been advised that I/we may obtain a copy, upon request, of any written agreement that I/we enter into regarding or relating to the sale of my/our life insurance policy(ies). Acknowledged By: Signature of **Primary Insured** Printed Name Date Signature of Secondary Insured (if applicable) Printed Name Date Printed Name Signature of Policy Owner #1 (if not Insured) Date

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Printed Name

Date

Signature of Policy Owner #2 (if not Insured)



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#### NOTICE OF DISCLOSURE

- WELCOME FUNDS INC and your referring advisor/broker, if any, represents only you exclusively, not the insurer or the viatical/life settlement provider, and owes a fiduciary duty to you including the duty to act according to your instructions and in your best interest notwithstanding the manner in which WELCOME FUNDS INC and your referring advisor/broker, if any, is compensated.
- Some or all of the proceeds of your viatical/life settlement may be taxable under federal income tax and/or state franchise and income tax laws. WELCOME FUNDS INC is not a tax advisor and recommends that you consult your own professional tax advisor regarding this transaction.
- The sale of your insurance policy may affect your right to receive Medicaid or other government benefits or entitlements. Advice on such effects should be obtained from the appropriate government agencies.
- Viatical/life settlement proceeds could be subject to the claims of creditors.
- There may be possible alternatives to selling your life insurance. This may include the option of an accelerated death benefit or policy loans offered by your life insurance company. You are advised to consult a financial advisor, certified public accountant and/or an attorney regarding these potential alternatives.
- You have the right to rescind a viatical/life settlement contract before the earlier of thirty (30) days after the date upon which the settlement contract is executed by all parties or fifteen (15) days after the settlement proceeds have been paid to you as provided by Iowa law. Rescission, if exercised by you, is effective only if both notice of the rescission is given, and you repay all proceeds and any premiums, loans and loan interest paid on account of the viatical/life settlement within the rescission period. If the insured dies during the rescission period, then the settlement contract shall be deemed rescinded, subject to your or your estate's repayment of all settlement proceeds and any premiums, loans and loan interest paid by the viatical/life settlement provider or purchaser within sixty (60) days of the insured's death.
- Funds will be sent to you within three (3) business days after the viatical/life settlement provider has received the insurer or group administrator's written acknowledgment that ownership of the policy or interest in the certificate has been transferred and the beneficiary has been designated. WELCOME FUNDS INC and your referring advisor/broker, if any, has no access to or control over viatical/life settlement provider funds that are set aside in escrow or trust.
- Entering into a viatical/life settlement contract may 1) cause other rights or benefits, including conversion rights and waiver of premium benefits, which may exist under the policy or a

- certificate of a group life insurance policy to be forfeited; and 2) reduce the insured's ability to obtain additional life insurance coverage in the future. Assistance should be sought from a financial
- Total compensation payable to WELCOME FUNDS INC and your referring advisor/broker, if any, shall collectively not exceed a maximum of 8% of the Net Death Benefit (NDB) of your policy. Proceeds of your settlement are represented by the Net Purchase Price (NPP) as follows: NPP = Gross Purchase Price (GPP) as paid by the viatical/life settlement provider reduced by the total compensation as described above. Actual compensation shall be disclosed no later than the date the life settlement contract is signed by all parties.
- 10. All medical, financial or personal information solicited or obtained by a viatical/life settlement provider or WELCOME FUNDS INC. about the insured, including the insured's identity or the identity of family members, a spouse or significant other may be disclosed as necessary to effect the viatical/life settlement between you and the viatical/life settlement provider. If you are asked to provide this information, you will be asked to consent to this disclosure. The information may be presented to someone who buys the policy or provides funds for the purchase. You may be asked to renew your permission to share information every two (2) years. In addition, information regarding the policy owner's and insured's identity and insured's medical condition will 1) be shared with the insurer that issued the life insurance policy; and 2) shall be available to each subsequent owner of the life insurance policy.
- 11. Following execution of a viatical/life settlement contract, the insured may be contacted by the viatical/life settlement provider or its authorized representatives for the purpose of determining the insured's health status and to confirm the insured's residential or business street address and telephone number, or as otherwise provided by law. This contact will be limited to no more frequently than once every three (3) months if the insured has a life expectancy of more than one (1) year, and no more than once per month if the insured has a life expectancy of one (1) year or less.
- 12. Any person who knowingly presents false information in an application for a viatical/life settlement contract is guilty of a crime and may be subject to penalty, including but not limited to fines and confinement in prison.
- WELCOME FUNDS INC recommends that you read the viatical/life settlement contract and seek assistance from a professional financial advisor and/or consult with your legal advisor prior to signing it.
- 14. I/we confirm and acknowledge that WELCOME FUNDS INC has provided me/us with the most recent brochure developed and/or approved by the National Association of Insurance Commissioners (NAIC) describing the process of viatical/life settlements.

#### I/We acknowledge that I/we have read and understand the disclosures above (1-14).

| Signature of <b>Primary Insured</b>                         | Printed Name | Date |
|---|--------------|------|
| Signature of <b>Secondary Insured</b> (if applicable)       | Printed Name | Date |
| Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured) | Printed Name | Date |
| Signature of Policy Owner #2 (if not Insured)               | Printed Name | Date |

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## AUTHORIZATION FOR THE RELEASE OF LIFE INSURANCE POLICY INFORMATION

| Life Insurance Company  | Policy Number  |   |
|---|--|---|
| Printed Name of All Policy Owner(s)   | Printed Name of Insured(s)   |   |
| I/we (the undersigned individual(s)) hereby authorized person that has information related to the above-resimmediately to any written, telephonic or other requand/or its authorized representatives pertaining to the  | eferenced life insurance policy to release such uest for information or documents required by V  | information to and reply<br>VELCOME FUNDS INC   |
| I/we understand and specifically authorize the relea POLICY OR CERTIFICATE information, incluillustrations, conversions, current values, verificat application and history and amendments concerning designations and any other general information about   | ding but not limited to: applications for in<br>ion of coverage, contestable and suicide status<br>g the policy or certificate, confirmation and statu   | nsurance, forms, riders,<br>s, lapse or reinstatement   |
| WELCOME FUNDS INC makes it hereby known that Life Insurance Policy Information at any time, pursually keep all information disclosed hereunder contevaluating my life insurance coverage, determining potential sale of my life insurance policy. Furtherminformation to any person or organization except as   | suant to applicable law. I/we understand that Winderstand will only use the information programy eligibility for sale of my life insurance place, I/we understand that WELCOME FUNDS   | VELCOME FUNDS INC<br>vided for the purpose of<br>olicy and facilitating the<br>INC will not release any |
| I/we certify that I/we am/are executing and deliver written below. I/we further certify that I/we have a completed copy for future reference. I/we specific Insurance Policy Information shall remain valid un FUNDS INC, absent any provision of any applicabl valid for the maximum period permitted thereunde original. This document may also be signed in coun | full understanding of the Authorization's conte<br>ally authorize and request that this Authorizatio<br>til the death of the Insured or until the case is<br>e state statute or regulation to the contrary, in we<br>er and that a photocopy or facsimile of this do | nts and I/we will retain a on for the Release of Life declined by WELCOME hich event it shall remain    |
| Authorized By:  |  |   |
| Signature of Policy Owner #1  | Printed Name   | Date  |
| Signature of <b>Policy Owner #2</b> (if any)  | Printed Name   |   |



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#### AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION

| I,  | (the    | undersigned   | individual), | DOB      |        | SS     | #         |             |     |
|---|---------|---------------|--------------|----------|--------|--------|-----------|-------------|-----|
| hereby authorize disclosure, as defined under the p   | orivacy | regulations   | promulgated  | pursuant | to the | Health | Insurance | Portability | and |
| Accountability Act of 1996, of my protected health in | format  | ion ("PHI") a | as follows:  |          |        |        |           |             |     |

- 1. <u>Classes of Persons Authorized to Disclose My PHI.</u> I authorize each doctor, hospital, laboratory, nurse, pharmacy, pharmacy benefits manager, physician, physician practice group, clinician, insurance organization and any other type of health care provider (each, an "Authorized HCP") having any PHI about me to disclose any and all of my PHI as provided under this authorization. I further authorize each Authorized HCP to rely upon a photostatic or facsimile copy or other reproduction of this authorization.
- 2. Classes of Persons Authorized to Receive My PHI. I authorize each Authorized HCP to disclose my PHI under this authorization to Welcome Funds Inc including a) any of its affiliates, employees, agents, independent contractors, service providers and authorized representatives; and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, monitor, underwrite and solicit bids and/or complete the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers, brokers/brokerages and its or their respective affiliates, employees, agents, independent contractors, service providers and authorized representatives (each, an "Authorized Recipient"). I understand that my PHI may be secured by and electronically transmitted to an Authorized Recipient, including but not limited to transmission via e-mail and posting to a password protected, secure website.
- 3. Description of PHI Authorized for Disclosure and Purpose of Disclosure. This authorization shall apply to any and all of my health, genetic and medical data, evaluations, notes, treatments, prescriptions, lab results, diagnosis, diagnostic testing, information, recommendations, reports and records (collectively, "Data"), whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations. This authorization and all disclosures of my PHI made under this authorization are for purposes of allowing an Authorized Recipient to a) monitor, track, verify, analyze, assess, evaluate and/or underwrite my health or medical status/condition or life expectancy, including without limitation, in connection with the possible sale of any life insurance policy, annuity or certificate of life insurance under which my life is insured; and b) track and develop mortality and longevity trends and products. I acknowledge that some state and federal laws prohibit/may prohibit the disclosure of Data related to mental/emotional health conditions, psychiatric treatment, substance abuse (drugs, alcohol, medications etc), or HIV related and/or communicable/sexually transmitted disease information without specific written consent. This authorization serves as specific consent a) for such disclosure to occur; b) for each Authorized Recipient to perform the functions described herein; and c) to include Data that is created before and after the date this authorization is signed, up until its expiration or revocation date.
- 4. Expiration of Authorization. This authorization shall remain valid until, and shall expire, one year after the date of my death.
- 5. Right to Revoke Authorization. I acknowledge and understand that I may revoke this authorization at any time via written notification by mail or personal delivery to Welcome Funds Inc at 4755 Technology Way, Suite 202, Boca Raton, FL 33431, with respect to Welcome Funds Inc; and to any Authorized HCP at the address designated to me by such Authorized HCP, with respect to such Authorized HCP. I further acknowledge that any revocation of this authorization, with respect to Welcome Funds Inc and/or any Authorized HCP, shall not apply to the extent that Welcome Funds Inc and/or any Authorized HCP, as applicable, has acted in reliance upon this authorization prior to receiving written notice of my revocation.
- 6. <u>Inability to Condition Treatment, Payment, Enrollment or Eligibility for Benefits on Provision of Authorization.</u> No Authorized HCP or other covered entity may condition my treatment, payment, enrollment or eligibility for benefits on whether I sign this authorization.

I understand that a) this Authorization is not a consent or an authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996 (the "HIPAA"); b) as a result of this Authorization, there is the potential for my PHI that is disclosed by any Authorized HCP to an Authorized Recipient to be subject to re-disclosure by the Authorized Recipient and my PHI that is disclosed to such Authorized Recipient may no longer be protected by the HIPAA or other privacy laws and regulations; and c) my ongoing health status may be tracked as a result of this Authorization.

I certify that I am executing and delivering this authorization freely and unilaterally as of the date written below and that all information contained in this authorization is true and correct. I further certify that this authorization is written in plain language and that I have received and retained a copy of this signed authorization for future reference.

| List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):   |   |                              |
|--|---|------------------------------|
| Authorized by:   |   |                              |
| Signature of Individual (Primary Insured)                        | Printed Name  | Date                         |
| Signature of Legal Representative of Primary Insured (if any)    | Printed Name  | Date                         |
| Description of Legal Representative's <b>Authority</b> (if any): | buardian ad Litam or similar status. Plaasa attach laga | (doormonts for vorification) |



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#### AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION

| I,       |            |                |            |         |         | (the    | undersigned   | individual), | DOB_     |        | SS     | #         |             |     |
|----------|------------|----------------|------------|---------|---------|---------|---------------|--------------|----------|--------|--------|-----------|-------------|-----|
| hereby a | authorize  | disclosure, a  | as defined | under   | the p   | privacy | regulations   | promulgated  | pursuant | to the | Health | Insurance | Portability | and |
| Account  | tability A | ct of 1996, of | my protec  | ted hea | alth in | nformat | ion ("PHI") a | as follows:  |          |        |        |           |             |     |

- 1. <u>Classes of Persons Authorized to Disclose My PHI.</u> I authorize each doctor, hospital, laboratory, nurse, pharmacy, pharmacy benefits manager, physician, physician practice group, clinician, insurance organization and any other type of health care provider (each, an "Authorized HCP") having any PHI about me to disclose any and all of my PHI as provided under this authorization. I further authorize each Authorized HCP to rely upon a photostatic or facsimile copy or other reproduction of this authorization.
- 2. Classes of Persons Authorized to Receive My PHL. I authorize each Authorized HCP to disclose my PHI under this authorization to Welcome Funds Inc including a) any of its affiliates, employees, agents, independent contractors, service providers and authorized representatives; and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, monitor, underwrite and solicit bids and/or complete the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers, brokers/brokerages and its or their respective affiliates, employees, agents, independent contractors, service providers and authorized representatives (each, an "Authorized Recipient"). I understand that my PHI may be secured by and electronically transmitted to an Authorized Recipient, including but not limited to transmission via e-mail and posting to a password protected, secure website.
- 3. Description of PHI Authorized for Disclosure and Purpose of Disclosure. This authorization shall apply to any and all of my health, genetic and medical data, evaluations, notes, treatments, prescriptions, lab results, diagnosis, diagnostic testing, information, recommendations, reports and records (collectively, "Data"), whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations. This authorization and all disclosures of my PHI made under this authorization are for purposes of allowing an Authorized Recipient to a) monitor, track, verify, analyze, assess, evaluate and/or underwrite my health or medical status/condition or life expectancy, including without limitation, in connection with the possible sale of any life insurance policy, annuity or certificate of life insurance under which my life is insured; and b) track and develop mortality and longevity trends and products. I acknowledge that some state and federal laws prohibit/may prohibit the disclosure of Data related to mental/emotional health conditions, psychiatric treatment, substance abuse (drugs, alcohol, medications etc), or HIV related and/or communicable/sexually transmitted disease information without specific written consent. This authorization serves as specific consent a) for such disclosure to occur; b) for each Authorized Recipient to perform the functions described herein; and c) to include Data that is created before and after the date this authorization is signed, up until its expiration or revocation date.
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| List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):   |   |      |
|--|---|------|
| Authorized by:   |   |      |
| Signature of Individual (Second Insured)                         | Printed Name  | Date |
| Signature of Legal Representative of Second Insured (if any)     | Printed Name  | Date |
| Description of Legal Representative's <b>Authority</b> (if any): | Spandian ad Litam on similar status. Places attack lace |      |



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#### BROKER AUTHORIZATION & SERVICES AGREEMENT

| DROKER AUTHORIZATION & SERVICES AGREEME   | •   |  |
|---|---|--|
| Do you have a referring advisor/broker working with WELCO regarding this Evaluation Request & potential transaction; & b) as  |   | your interests                         |
| ☐ Yes ☐ No If Yes, then please prov   | vide the name(s) of such advisor(s)/broker(s) below:  |  |
| Name of Referring Advisor /Broker #1  | Name of <b>Referring Advisor/Broker #2</b> (if applicable)  |  |
| WELCOME FUNDS INC works exclusively in the secondary consumers and maximizing the sales value of their policy(ies). necessary, required and related costs to facilitate the sale of your limited to:  | As your designated broker, WELCOME FUNDS IN   | NC incurs the                          |
| <ul> <li>Obtaining and forwarding independent third party life expectancy reports.</li> <li>Best execution negotiation to maximize</li> </ul>   | Medical records requests & insurance verifications. Submission to multiple authorized and/or registered buyers of life insurance policies.  Closing services including contract review & assistant contingency requirements of buyers of life insurance |  |
| In consideration of the services provided and related costs incurr to act as my/our broker and to evaluate, underwrite, solicit, g execution of this Agreement and continuing for 180 days after the purchase of the following life insurance policy(ies):                        | enerate and secure conditional offers beginning or  | n the date of                          |
| 1st Policy No issued by 2   | rnd Policy No issued by   | nnce Carrier                           |
| Furthermore, by signing this authorization and agreement, I/we are  |   |  |
| <ol> <li>Granting to WELCOME FUNDS INC the authority, for solicit, generate and secure conditional and appropriate of typical business model, methods and practices, for the sal</li> <li>Recognizing the proprietary nature of such appropriate,</li> </ol>                      | offers as determined by WELCOME FUNDS INC pe of my/our life insurance policy(ies) as stated above conditional offers as evaluated, underwritten, solicit  | oursuant to its<br>e.<br>ed, generated |
| and secured by WELCOME FUNDS INC for the per Authorization & Services Agreement.  | eriod of time as described above and pursuant to  | this Broker                            |
| <ol> <li>Agreeing to the total compensation, as described in this advisor/broker, if any. Such total compensation shall co (NDB) of your policy. Proceeds from the sale of your lift as follows: NPP = Gross Purchase Price (GPP) as paid described in this paragraph.</li> </ol> | ollectively not exceed a maximum of 8% of the Ne insurance policy are represented by the Net Purch  | t Death Benefi<br>ase Price (NPP       |
| <ol> <li>Aware that WELCOME FUNDS INC issues no guarar<br/>obligation to purchase my/our policy or to ultimately fi<br/>breach committed by a buyer if one is identified.</li> </ol>  |   |  |
| Agreed to & Accepted by:  |   |  |
| Signature of <b>Primary Insured</b>   | Printed Name  | Date                                   |
| Signature of <b>Secondary Insured</b> (if applicable)   | Printed Name  | Date                                   |
| Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured)   | Printed Name  | Date                                   |
| Signature of <b>Policy Owner #2</b> (if <u>not</u> Insured)   | Printed Name  | Date                                   |

Printed Name

Signature of Authorized Officer of WELCOME FUNDS INC



## Selling Your Life Insurance Policy

Understanding Viatical Settlements

## What is a Viatical Settlement?

A viatical settlement is the sale of a life insurance policy to a third party. The owner (*viator*) of the life insurance policy sells the policy for an immediate cash benefit.

The buyer (the viatical settlement provider) becomes the new owner of the life insurance policy, pays future premiums, and collects the death benefit when the insured dies.

At one time, most viatical settlements were from people with a life-threatening illness. Now, individuals who are not facing a health crisis may sell their life insurance policies to get cash.

Your state insurance department and the National Association of Insurance Commissioners want you to have the facts before you sell your life insurance policy. This brochure provides some of that information, but it is only a starting point. Consult your own professional financial advisor, attorney, or accountant to help you decide if this is the most suitable arrangement for you.

#### **Consider Your Options**

If you're selling your policy to get cash to pay expenses, check all of your options. You may find a way to get more cash from your life insurance policy.

- 1. Ask your insurance agent or company if you have any cash value in your life insurance policy. You may be able to use some of the cash value to meet your immediate needs and keep your policy in force for your beneficiaries. You may also be able to use the cash value as security for a loan from a financial institution.
- 2. Find out if your life insurance policy has an accelerated death benefit. An accelerated death benefit typically pays some of the policy's death benefit before the insured dies. It may be a way for you to get cash from a policy without selling it to a third party.

## **Consumer tips**

- Comparison shop. Get quotes from several companies to make sure you have a competitive offer.
- Find out the tax implications. Not all proceeds received from the sale of your life insurance policy are tax free.
- It's important to know that any of your creditors could claim your cash settlement.
- Find out if you will lose any public assistance benefits such as food stamps or Medicaid if you get a cash settlement.
- The buyer of your policy can periodically ask you about your health status. The buyer is required to give you a privacy notice outlining who will get this personal information. Be sure to read it.
- Check all application forms for accuracy, especially your medical history. All questions must be answered truthfully and completely.
- Make sure the viatical settlement provider agrees to put your settlement proceeds into an independent escrow account to protect your funds during the transfer.

Find out if you have the right to change your mind about the settlement AFTER you get the money. If so, how many days do you have to reconsider and return the money?

### **Questions to Ask**

- Do I still need life insurance protection?
- If I sell my policy, how do they decide how much cash I get?
- Is this an employer or other group policy? If so, do I need permission to sell it?
- If I sell my policy, who will be the legal owner?
- Do I need the advice of a tax or estate planning advisor before I decide to sell my policy?
- Who will have specific information about me, my family or my health status?
- After I sell my policy, can it be resold by the buyer?

Your state insurance department may have a list of viatical settlement providers and brokers that are licensed to do business in the state. Contact them to make sure yours are on the list.

## Always Check with Your State

- Contact your state insurance or securities departments to learn about the issues and risks of viatical settlements if:
- you're considering selling your life insurance policy;
- you're asked to sell your life insurance policy and your health hasn't changed since you bought the policy;
- you're asked to buy a new life insurance policy and immediately sell it for cash.

# Buying a Life Insurance Policy?

If you're interested in buying a life insurance policy as an investment, contact your state insurance department before you make a decision.