

It's about  
*Choice*



DECEMBER 7, 1787



WELCOME  
FUNDS

*Life Settlements. Simplified.®*



**DELAWARE**  
**STATE APPLICATION**

1.877.227.4484

welcomefunds.com

# State of Delaware

## *Viatical Settlement Broker*

### State of Delaware Insurance Department Insurance License



License No: 1133794

NPN: 3421401

### WELCOME FUNDS INC

4755 TECHNOLOGY WAY  
SUITE 202  
BOCA RATON FL 33431

Is licensed to engage in the business of insurance in the State of Delaware in the capacity stated below

LICENSE TYPE	LINE OF AUTHORITY CODE	ISSUE DATE
Insurance Producer	All insurance transactions completed in the name of the agency shall be accomplished by an individual(s) licensed with this Department. Lines of Authority are not assigned to agencies.	06/30/2011
Viatical Settlement Broker		06/01/2018

An insurance license shall remain in effect unless revoked or suspended as long as the fee(s) set forth in Title 18 Delaware Code, Chapter 7 is paid and education requirements are met by the due date.

Resident renewal fees are due by February 28th of every even year.

Non-resident renewal fees are due by February 28th of every odd year.

Notification will only be provided through electronic posting at [www.delawareinsurance.gov](http://www.delawareinsurance.gov) 90 days prior to the due date.

Licenses are perpetual and are not reissued upon renewal.

Apprentice Licenses expire one year from the date of issue and are not renewable.

Catastrophic Adjuster licenses are valid for 60 days from the Issue Date, and are not renewable.

Discount Medical Plan Organization/Car Rental licenses renew annually.

  
 Trinidad Navarro, Insurance Commissioner

LINE OF AUTHORITY CODES		
01-LIFE 02-HEALTH 04-PROPERTY 05-CASUALTY 06-SURETY 07-TITLE 08-VARIABLE ANNUITY 09-MOTOR VEHICLE 10-CREDIT	11-TRAVEL ACC & BAGGAGE 13-MARINE & TRANS 14-PERSONAL LINES 15-BAIL AGENT 16-PROPERTY BAIL AGENT 23-MULTI-PERIL-CROP 24-AUTOMOBILE CLUB 27-WORKERS' COMPENSATION	MISC. NON-RESIDENT LOAs 21-AGRICULTURAL AGENT 22-AUTO MECHANIC BREAKDOWN 25-PREPAID DENTAL PLANS 26-PREPAID LEGAL AGENT

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## A LETTER FROM THE FOUNDER

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Dear Policy Owner/Insured:

As Founder & CEO of Welcome Funds, I would personally like to thank you for considering our team to serve as your personal representative in the secondary market for life insurance. We understand that you have choices in this process and we appreciate the opportunity to represent you. We also know that selling your life insurance policy is an important financial decision for you and your family, and our goal is to ensure that you are able to make this choice with confidence.

Welcome Funds is the one of the oldest and largest life settlement brokers in the United States and has assisted thousands of Americans since our founding in 2000. As your broker, we work diligently to represent your best interests during the entire transaction, from initial evaluation through the closing process. Our procedures consist of the following:

- Initial evaluation and review to determine eligibility;
- Evaluation Request assessment and processing;
- Medical records requests and life insurance policy verifications;
- Obtaining independent third party life expectancy report(s);
- Submission to authorized and/or state licensed secondary market buyers of life insurance policies;
- Best execution negotiations via an auction process in an effort to maximize the sales price of your policy;
- Closing services including contract review and assistance with closing contingency requirements.

In addition to the traditional procedure and lump sum cash settlements offered by the secondary market, we are also able to provide alternative options that you may want to consider, depending on your personal needs:

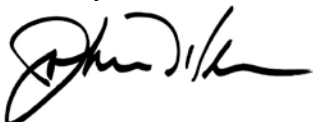
1. **Expedited Bid Process** – for situations that require a fast turnaround time due to the possibility of a lapse or a personal financial crisis;
2. **Retained Death Benefit Offers** – an offer to purchase the policy that includes a beneficiary of your choice maintaining some death benefit, with the buyer paying all future premiums. This can include a combination of a cash payout & retaining a portion of the death benefit. This option may not be available in all states or for all policies; or
3. **Life Insurance Loans** – if you are interested in a loan using your life insurance policy as collateral, we can also work with multiple lending firms to secure financing. A loan option may not be available in all states or for all policies.

Please be sure to inform your advisor or your case manager if you would like to consider any of the above options. We would also like to recommend that you discuss the tax consequences of selling your life insurance policy with a tax advisor, as it is likely a taxable event, unless the insured qualifies for a viatical settlement or long-term care exemption in compliance with IRS codes. Additionally, we have attached a brief brochure for your review issued by the National Association of Insurance Commissioners to provide an unbiased, independent description of selling policies in the secondary market.

As a reminder, you are under no obligation to sell your life insurance policy, in fact, if you need your coverage and can afford to maintain it, we highly recommend that you do so!

Once again, thank you for allowing us the opportunity to help you reach your financial goals and to represent you in the secondary market for the potential sale of your life insurance policy.

Sincerely,



John M. Welcom  
Founder & CEO



WELCOME FUNDS INC.  
 4755 TECHNOLOGY WAY  
 SUITE 202  
 BOCA RATON, FL 33431

TOLL-FREE: 877.227.4484  
 PHONE: 561.862.0244  
 FAX: 561.862.0242  
 WWW.WELCOMEFUNDS.COM

## EVALUATION REQUEST FOR SALE OF EXISTING LIFE INSURANCE

*This request is not an agreement to purchase your policy and you are under no obligation to sell your policy by completing this form. The information that you provide in this request shall be used to evaluate and prepare your file, as required, to attempt to negotiate and secure a conditional offer or offers for the potential sale of your existing life insurance policy.*

### PRIMARY INSURED'S INFORMATION

PRIMARY INSURED NAME (FULL LEGAL NAME)	DATE OF BIRTH	SOCIAL SECURITY NUMBER	TELEPHONE NUMBER	
CURRENT HOME ADDRESS	CITY	STATE	ZIP CODE	
PRIMARY ATTENDING PHYSICIAN	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER

HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER THAT HAS TREATED YOU IN THE LAST 24 MONTHS FOR YOUR ILLNESS

PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR MEDICAL HISTORY

Single     
  Married     
  Divorced     
  Widowed

PLEASE CHECK APPICABLE MARITAL STATUS IF MARRIED/DIVORCE/WIDOWED, PLEASE PROVIDE FULL NAME OF (EX)SPOUSE

### SECONDARY INSURED'S INFORMATION (If Applicable – 2<sup>ND</sup> To Die / Survivorship Policies Only)

SECONDARY INSURED NAME (FULL LEGAL NAME)	DATE OF BIRTH	SOCIAL SECURITY NUMBER	TELEPHONE NUMBER	
CURRENT HOME ADDRESS	CITY	STATE	ZIP CODE	
PRIMARY ATTENDING PHYSICIAN	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER
OTHER PHYSICIANS SEEN IN LAST 5 YEARS	SPECIALTY	CITY/STATE	DATE LAST SEEN	TELEPHONE NUMBER

HOSPITAL (S) NAME, ADDRESS, TELEPHONE NUMBER THAT HAS TREATED YOU IN THE LAST 24 MONTHS FOR YOUR ILLNESS

PLEASE PROVIDE A BRIEF DESCRIPTION OF YOUR MEDICAL HISTORY

Family Member     
  Spouse     
  Business Partner     
  Other: \_\_\_\_\_

PLEASE CHECK APPICABLE RELATIONSHIP TO PRIMARY INSURED (IF APPLICABLE)

**If there are additional physicians or medical information, then please attach a separate sheet with complete details.**

# LIFE INSURANCE POLICY INFORMATION

LIFE INSURANCE COMPANY	FACE AMOUNT	POLICY NUMBER	ISSUE DATE
			<input type="checkbox"/> YES <input type="checkbox"/> NO
POLICY LOAN AMOUNT (IF ANY)	ACCUMULATED/CASH VALUE (IF ANY)	CASH SURRENDER VALUE (IF ANY)	CASH VALUE USED TO PAY PREMIUMS?
<input type="checkbox"/> Individual	<input type="checkbox"/> Joint Survivorship	<input type="checkbox"/> Group	<input type="checkbox"/> Other: _____
TYPE OF POLICY (PLEASE CHECK ONE)			
IF A GROUP POLICY, PLEASE PROVIDE NAME, ADDRESS, AND TELEPHONE NUMBER OF THE CONTACT WITH THE ISSUING GROUP OR YOUR HR DEPT. CONTACT			
<input type="checkbox"/> Term	<input type="checkbox"/> WL	<input type="checkbox"/> UL	<input type="checkbox"/> Other: _____
CLASSIFICATION OF POLICY (PLEASE CHECK ONE)			
<input type="checkbox"/> Annually	<input type="checkbox"/> Semi-Annually	<input type="checkbox"/> Quarterly	<input type="checkbox"/> Monthly
POLICY PREMIUM PAYMENT (PLEASE CHECK THE APPROPRIATE BOX)			\$ _____ PREMIUM AMOUNT
PLEASE PROVIDE NAMES AND RELATIONSHIP OF ALL PRIMARY BENEFICIARIES OF POLICY (IF IT IS A TRUST, PROVIDE TRUST NAME AND NAME & ADDRESS OF TRUSTEE(S))			
ADDITIONAL BENEFICIARIES AND/OR CONTINGENT BENEFICIARIES			

# POLICY OWNER INFORMATION

***If Individually Owned (if Insured is 100% Owner, skip to Bankruptcy Status):***

LEGAL NAME OF POLICY OWNER # 1	RELATIONSHIP TO INSURED	SOCIAL SECURITY NUMBER
POLICY OWNER # 1 ADDRESS	CITY	STATE
	ZIP CODE	TELEPHONE NUMBER
LEGAL NAME OF POLICY OWNER # 2 (IF APPLICABLE)	RELATIONSHIP TO INSURED	SOCIAL SECURITY NUMBER
POLICY OWNER # 2 ADDRESS	CITY	STATE
	ZIP CODE	TELEPHONE NUMBER
IF THERE ARE MORE INDIVIDUAL POLICY OWNERS, THEN PLEASE LIST ALL NAMES AND STATES OF RESIDENCE		
<input type="checkbox"/> Family Member	<input type="checkbox"/> Spouse	<input type="checkbox"/> Business Partner
<input type="checkbox"/> Policy Owner is Insured	<input type="checkbox"/> Other: _____	
IF POLICY OWNER IS AN INDIVIDUAL, THEN PLEASE CHECK APPLICABLE RELATIONSHIP TO INSURED		
<input type="checkbox"/> Single	<input type="checkbox"/> Married	<input type="checkbox"/> Widowed
<input type="checkbox"/> Legally Separated	<input type="checkbox"/> Divorced – Date: _____	
IF POLICY OWNER IS AN INDIVIDUAL, THEN PLEASE CHECK MARITAL STATUS		
<input type="checkbox"/> YES	<input type="checkbox"/> NO	<input type="checkbox"/> YES
<input type="checkbox"/> NO	<input type="checkbox"/> YES	<input type="checkbox"/> NO
HAS A POLICY OWNER EVER DECLARED BANKRUPTCY? IF SO, HAS IT BEEN DISCHARGED? (PLEASE PROVIDE ALL BANKRUPTCY DOCS)		Date: _____
		WHEN WAS IT DISCHARGED?

***If Corporate or Trust Owned:***

LEGAL NAME OF COMPANY OR TRUST	RELATIONSHIP TO INSURED	TAX ID NUMBER
COMPANY OR TRUST ADDRESS (OFFICIAL DOMICILE)	CITY	STATE
	ZIP CODE	TELEPHONE NUMBER
LEGAL NAME OF AUTHORIZED COMPANY OFFICER OR TRUSTEE # 1	LEGAL NAME OF AUTHORIZED COMPANY OFFICER OR TRUSTEE # 2	
TRUSTEE # 1 ADDRESS (IF DIFFERENT THAN TRUST)	CITY	STATE
	ZIP CODE	TELEPHONE NUMBER
TRUSTEE # 2 ADDRESS (IF DIFFERENT THAN TRUST)	CITY	STATE
	ZIP CODE	TELEPHONE NUMBER

**For multiple policies, please reprint this page, then complete the above information and sign an insurance authorization form for each policy.**

## ADDITIONAL INFORMATION

### PLEASE PROVIDE REASONS FOR INTEREST IN SELLING POLICY(IES), CHECK ALL THAT APPLY:

- |   |  |
|---|--|
| <input type="checkbox"/> Planning to lapse, cancel, or surrender the policy | <input type="checkbox"/> Proceeds from sale will help pay for medical treatments     |
| <input type="checkbox"/> Health & living expenses are a financial burden    | <input type="checkbox"/> Considering a 1035 Exchange or replacement policy           |
| <input type="checkbox"/> Premium costs have become unaffordable             | <input type="checkbox"/> Cash liquidity preferred due to current financial situation |
| <input type="checkbox"/> Original purpose of policy no longer exists        | <input type="checkbox"/> Higher estate tax exemptions has eliminated need for policy |
| <input type="checkbox"/> Other or provide further details: _____            |  |

### PLEASE VERIFY LEGAL CAPACITY OF POLICY OWNER(S) & INSURED(S):

*If you choose to accept a contingent offer as a result of this preliminary application process, each individual Policy Owner(s) and Insured(s) may be required to have a Letter of Competency completed by an attending physician in order to verify their legal capacity to enter into an agreement to sell the life insurance policy. If the legal capacity of any party is questionable, we recommend obtaining an official Power of Attorney or Guardian ad Litem for that signatory as soon as possible.*

Is there an existing Power of Attorney (POA) granting a legal representative the authority to act on behalf of a signatory or is there a Guardian ad Litem or similar legal representative acting on their behalf regarding this Evaluation Request & Potential Transaction?

<b>Primary Insured:</b>	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<b>Policy Owner #1</b> (if not insured):	<input type="checkbox"/> Yes	<input type="checkbox"/> No
<b>Secondary Insured</b> (if applicable):	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<b>Policy Owner #2</b> (if applicable):	<input type="checkbox"/> Yes	<input type="checkbox"/> No

If **Yes**, then please:

- 1) provide a full copy of the applicable legal documents (Durable POA or Medical POA) to verify the authority to sign on behalf of the signatory;
- 2) have the legal representative sign all signature lines for that party; and
- 3) provide the names of such legal representative(s) below:

\_\_\_\_\_  
Name of **Legal Representative of Primary Insured** (if applicable)

\_\_\_\_\_  
Name of **Legal Representative of Policy Owner #1** (if applicable)

\_\_\_\_\_  
Name of **Legal Representative of Secondary Insured** (if applicable)

\_\_\_\_\_  
Name of **Legal Representative of Policy Owner #2** (if applicable)

### PLEASE VERIFY SOURCE OF PREMIUM PAYMENTS AND/OR ASSIGNMENT OF POLICY:

- 1) Did the policy owner use a third-party to finance the premium payments?  Yes  No

If **Yes**, then please:

- a) attach all loan documents, including contracts, trusts and/or corporate documents; and
- b) provide the name of the lender/financing company: \_\_\_\_\_

\_\_\_\_\_  
Name of **Lender/Financing Company**

- 2) Is the life insurance policy being used as collateral for a loan or is there a current lien or assignment recorded with the life insurance carrier?

Yes  No

If **Yes**, please provide all loan documents & name of lienholder/assignee: \_\_\_\_\_  
Name of **Lienholder/Assignee**

### PLEASE VERIFY YOUR MARKET REPRESENTATION:

Are you working with any other third-party, other than Welcome Funds, related to the potential sale of your life insurance policy?

Yes  No

If **Yes**, please check all that apply:

Financial Advisor  Life Agent  Attorney/CPA  Settlement Broker  Direct Buyer  Direct Lender

## PERSONAL ACKNOWLEDGEMENTS

- A. I/We represent that the information contained in this Evaluation Request for Sale of Existing Life Insurance is correct and accurate and acknowledge that WELCOME FUNDS INC may rely on such information as my/our broker for the potential sale of my/our life insurance policy. I/we also acknowledge that it is my/our responsibility to notify WELCOME FUNDS INC of any changes to this information, including any changes in health of the insured after this form has been submitted.
- B. I/We understand that the market value of my/our life insurance policy is based in part on the health status and life expectancy of the insured. Current medical records for the insured are vital to obtain life expectancy assessments. These assessments are conducted by independent third-party life expectancy providers as required by the marketplace. WELCOME FUNDS INC is not responsible for the conclusions of these life expectancy providers and does not have the expertise to dispute those conclusions.
- C. I/We acknowledge that WELCOME FUNDS INC is my/our broker who represents my/our best interests during the entire transaction process. I/We also understand and acknowledge that WELCOME FUNDS INC issues no guarantee that an offer will be secured for my/our policy.
- D. I/We give my/our consent to WELCOME FUNDS INC, its agents and/or authorized representatives to release and/or transmit electronically all financial, insurance, medical and personal information gathered from this Evaluation Request for Sale of Existing Life Insurance, including but not limited to medical records, notes and lab reports pertaining to the insured's health, to the appropriate parties who have an identifiable need to review the information.
- E. I/We acknowledge that this Evaluation Request for Sale of Existing Life Insurance may become part of my/our contract for the sale of my/our existing life insurance policy if my/our policy is purchased. In addition, I/we have been advised that I/we may obtain a copy, upon request, of any written agreement that I/we enter into regarding or relating to the sale of my/our existing life insurance policy(ies).
- F. I/We acknowledge that I/we have been provided the following address/department to direct any consumer complaints that I/we may have: WELCOME FUNDS INC c/o Customer Complaints, to 4755 Technology Way – Suite 202, Boca Raton, FL 33431.
- G. I/We understand and acknowledge that WELCOME FUNDS INC does not provide any advice as to whether or not to proceed with the sale of my/our life insurance policy and I/we are free to accept or decline any offer.
- H. I/We understand and acknowledge that the policy owner is fully responsible for the timely payment of any and all premiums due for the policy that is the subject of this potential transaction, on the applicable due dates, up until change of ownership of the policy occurs, if a transaction is effectuated. I/We, not WELCOME FUNDS INC, assume sole responsibility if the policy lapses for failure to make timely payment of any and all premiums.
- I. I/We would like to consider the following options in addition to a lump sum cash settlement offer (*subject to availability based on state residency, policy types and qualification requirements*):
- Retained Death Benefit (RDB)                       Cash Settlement with RDB                       Life Insurance Loan/Credit Line
- Expedited Bid Program (*may require additional disclosures*)

***Fraud Warning: Any person who knowingly presents false information in an application for insurance or a viatical/life settlement contract is guilty of a crime & may be subject to fines & confinement in prison.***

**I/We acknowledge that I/we have read and understand the information provided above.**

\_\_\_\_\_  
Signature of **Primary Insured**

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of **Secondary Insured** (if applicable)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of **Policy Owner #1** (if not Insured)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of **Policy Owner #2** (if applicable & if not Insured)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

**DELAWARE -- NOTICE OF DISCLOSURE**

(PAGE 1 OF 2)

***Fraud Warning: Any person who knowingly presents false information in an application for insurance or a viatical/life settlement contract is guilty of a crime and may be subject to fines and confinement in prison.***

1. WELCOME FUNDS INC & your referring advisor/broker, if any, represents exclusively you & not the insurer or viatical/life settlement provider, & owes a fiduciary duty to you, including the duty to act according to your instructions & in your best interest notwithstanding the manner in which WELCOME FUNDS INC & your referring advisor/broker, if any, is compensated.
2. Some or all of the proceeds of your viatical/life settlement may be taxable under federal income tax & /or state franchise & income tax laws. WELCOME FUNDS INC is not a tax advisor & recommends that you seek assistance & consult your own professional tax advisor regarding this transaction.
3. Receipt of the proceeds of a viatical/life settlement may adversely affect your right to receive Medicaid or other government benefits or entitlements. Advice on such effects should be obtained from the appropriate government agencies.
4. Viatical/life settlement proceeds could be subject to the claims of creditors.
5. There are possible alternatives to viatical/life settlement contracts including any accelerated death benefits or policy loans offered by your life insurance company. You are advised to consult a financial advisor, certified public accountant &/or an attorney regarding these potential alternatives.
6. You have the right to rescind (cancel) the viatical/life settlement contract before the earlier of sixty (60) calendar days after the date in which a viatical/life settlement contract is executed by all parties or thirty (30) calendar days after the viatical/life settlement proceeds have been paid to you, as provided by Delaware Law. Rescission, if exercised by you, is effective only if both notice of the rescission is given & you repay all proceeds & any premiums, loans & loan interest paid on account of the viatical/life settlement within the rescission period. If the insured dies during the rescission period, then the viatical/life settlement contract is deemed rescinded, subject to repayment by you or the your estate of all viatical/life settlement proceeds & any premiums, loans & loan interest paid on account of the viatical/life settlement within sixty (60) days of the insured's death.
7. Funds will be sent to you within three (3) business days after the viatical/life settlement provider has received the insurer or group administrator's written acknowledgment that ownership of the policy or interest in the certificate has been transferred & the beneficiary has been designated. WELCOME FUNDS INC & your referring advisor/broker, if any, has no access to or control over viatical/life settlement provider funds that are set aside in escrow or trust.
8. Entering into a viatical/life settlement contract may 1) cause other rights or benefits, including conversion rights & waiver of premium benefits, which may exist under the policy or a certificate of a group life insurance policy to be forfeited; & 2) reduce the insured's ability to obtain additional life insurance coverage in the future. Assistance should be sought from a financial advisor.
9. Total compensation payable to WELCOME FUNDS INC & your referring advisor/broker, if any, shall collectively not exceed a maximum of 8% of the Net Death Benefit (NDB) of your policy. Proceeds of your viatical/life settlement are represented by the Net Purchase Price (NPP) as follows:  $NPP = \text{Gross Purchase Price (GPP)} - \text{total compensation}$  as paid by the viatical/life settlement provider reduced by the total compensation as described above. Actual compensation shall be disclosed no later than the life settlement contract is signed by all parties.

**[Additional disclosures are on the following page]**



10. All medical, financial or personal information solicited or obtained by a viatical/life settlement provider or a viatical/life settlement broker about an insured, including the insured's identity or the identity of family members, a spouse or significant other may be disclosed as necessary to effect the viatical/life settlement between you & the viatical/life settlement provider. If you are asked to provide this information, you will be asked to consent to the disclosure. The information may be presented to someone who buys the policy or provides funds for the purchase. You may be asked to renew your permission to share information every two (2) years. In addition, information regarding the policy owner's & insured's identity & insured's medical condition will 1) be shared with the insurer that issued the life insurance policy; & 2) shall be available to each subsequent owner of the life insurance policy.
11. Following execution of a viatical/life contract, the insured may be contacted for the purpose of determining the insured's health status & to confirm the insured's residential or business street address & telephone number, or as otherwise provided by Delaware law. This contact is limited to once every three (3) months if the insured has a life expectancy of more than one (1) year, & no more than once per month if the insured has a life expectancy of one (1) year or less. All such contacts shall be made only by a viatical/life settlement provider licensed in the state in which you resided at the time of the viatical/life settlement & contract, or by the authorized representative of a duly licensed viatical/life settlement provider.
12. WELCOME FUNDS INC recommends that you read the viatical/life settlement contract & seek assistance from a professional financial advisor &/or consult with your legal advisor prior to signing it. WELCOME FUNDS INC does not issue financial, legal, accounting, investment or securities advice.
13. I/we confirm & acknowledge that WELCOME FUNDS INC has provided me/us with a brochure developed &/or approved by the National Association of Insurance Commissioners (NAIC) describing the process of viatical/life settlements.

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***I/We acknowledge that I/we have read & understand the disclosures above (1-13).***

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Signature of <b>Primary Insured</b>	Printed Name	Date
Signature of <b>Secondary Insured</b> (if applicable)	Printed Name	Date
Signature of <b>Policy Owner #1</b> (if <u>not</u> Insured)	Printed Name	Date
Signature of <b>Policy Owner #2</b> (if <u>not</u> Insured)	Printed Name	Date
Signature of <b>Authorized Representative of Welcome Funds Inc</b>	Printed Name	Date



WELCOME FUNDS INC.  
 4755 TECHNOLOGY WAY  
 SUITE 202  
 BOCA RATON, FL 33431

TOLL-FREE: 877.227.4484  
 PHONE: 561.862.0244  
 FAX: 561.862.0242  
 WWW.WELCOMEFUNDS.COM

**AUTHORIZATION FOR THE RELEASE OF LIFE INSURANCE POLICY INFORMATION**

\_\_\_\_\_  
 Life Insurance Company

\_\_\_\_\_  
 Policy Number

\_\_\_\_\_  
 Printed Name of All Policy Owner(s)

\_\_\_\_\_  
 Printed Name of Insured(s)

I/we (the undersigned individual(s)) hereby authorize the above-referenced life insurance company and/or any other entity or person that has information related to the above-referenced life insurance policy to release such information to and reply immediately to any written, telephonic or other request for information or documents required by WELCOME FUNDS INC and/or its authorized representatives pertaining to the above-referenced life insurance policy that I/we own.

I/we understand and specifically authorize the release of information by this form to include any and all LIFE INSURANCE POLICY OR CERTIFICATE information, including but not limited to: *applications for insurance, forms, riders, illustrations, conversions, current values, verification of coverage, contestable and suicide status, lapse or reinstatement application and history and amendments concerning the policy or certificate, confirmation and status of change in ownership designations and any other general information about my coverage.*

WELCOME FUNDS INC makes it hereby known that the policy owner has the right to withdraw consent to this Release of Life Insurance Policy Information at any time, pursuant to applicable law. I/we understand that WELCOME FUNDS INC will keep all information disclosed hereunder confidential and will only use the information provided for the purpose of evaluating my life insurance coverage, determining my eligibility for sale of my life insurance policy and facilitating the potential sale of my life insurance policy. Furthermore, I/we understand that WELCOME FUNDS INC will not release any information to any person or organization except as may be otherwise lawfully required or as I/we may further authorize.

I/we certify that I/we am/are executing and delivering this Authorization freely and unilaterally/collectively as of the date written below. I/we further certify that I/we have a full understanding of the Authorization's contents and I/we will retain a completed copy for future reference. I/we specifically authorize and request that this Authorization for the Release of Life Insurance Policy Information shall remain valid until the death of the Insured or until the case is declined by WELCOME FUNDS INC, absent any provision of any applicable state statute or regulation to the contrary, in which event it shall remain valid for the maximum period permitted thereunder and that a photocopy or facsimile of this document is as valid as an original. This document may also be signed in counterparts.

**Authorized By:**

\_\_\_\_\_  
 Signature of Policy Owner #1

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature of Policy Owner #2 (if any)

\_\_\_\_\_  
 Printed Name

\_\_\_\_\_  
 Date



WELCOME FUNDS INC.  
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SUITE 202  
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PHONE: 561.862.0244  
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WWW.WELCOMEFUNDS.COM

## AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION

I, \_\_\_\_\_ (the undersigned individual), DOB \_\_\_\_\_ SS# \_\_\_\_\_, hereby authorize disclosure, as defined under the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996, of my protected health information (“PHI”) as follows:

- Classes of Persons Authorized to Disclose My PHI.** I authorize each doctor, hospital, laboratory, nurse, pharmacy, pharmacy benefits manager, physician, physician practice group, clinician, insurance organization and any other type of health care provider (each, an “Authorized HCP”) having any PHI about me to disclose any and all of my PHI as provided under this authorization. I further authorize each Authorized HCP to rely upon a photostatic or facsimile copy or other reproduction of this authorization.
- Classes of Persons Authorized to Receive My PHI.** I authorize each Authorized HCP to disclose my PHI under this authorization to **Welcome Funds Inc** including a) any of its affiliates, employees, agents, independent contractors, service providers and authorized representatives; and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, monitor, underwrite and solicit bids and/or complete the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers, brokers/brokerages and its or their respective affiliates, employees, agents, independent contractors, service providers and authorized representatives (each, an “Authorized Recipient”). I understand that my PHI may be secured by and electronically transmitted to an Authorized Recipient, including but not limited to transmission via e-mail and posting to a password protected, secure website.
- Description of PHI Authorized for Disclosure and Purpose of Disclosure.** This authorization shall apply to any and all of my health, genetic and medical data, evaluations, notes, treatments, prescriptions, lab results, diagnosis, diagnostic testing, information, recommendations, reports and records (collectively, “Data”), whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations. This authorization and all disclosures of my PHI made under this authorization are for purposes of allowing an Authorized Recipient to a) monitor, track, verify, analyze, assess, evaluate and/or underwrite my health or medical status/condition or life expectancy, including without limitation, in connection with the possible sale of any life insurance policy, annuity or certificate of life insurance under which my life is insured; and b) track and develop mortality and longevity trends and products. I acknowledge that some state and federal laws prohibit/may prohibit the disclosure of Data related to mental/emotional health conditions, psychiatric treatment, substance abuse (drugs, alcohol, medications etc), or HIV related and/or communicable/sexually transmitted disease information without specific written consent. This authorization serves as specific consent a) for such disclosure to occur; b) for each Authorized Recipient to perform the functions described herein; and c) to include Data that is created before and after the date this authorization is signed, up until its expiration or revocation date.
- Expiration of Authorization.** This authorization shall remain valid until, and shall expire, one year after the date of my death.
- Right to Revoke Authorization.** I acknowledge and understand that I may revoke this authorization at any time via written notification by mail or personal delivery to **Welcome Funds Inc** at 4755 Technology Way, Suite 202, Boca Raton, FL 33431, with respect to **Welcome Funds Inc**; and to any Authorized HCP at the address designated to me by such Authorized HCP, with respect to such Authorized HCP. I further acknowledge that any revocation of this authorization, with respect to **Welcome Funds Inc** and/or any Authorized HCP, shall not apply to the extent that **Welcome Funds Inc** and/or any Authorized HCP, as applicable, has acted in reliance upon this authorization prior to receiving written notice of my revocation.
- Inability to Condition Treatment, Payment, Enrollment or Eligibility for Benefits on Provision of Authorization.** No Authorized HCP or other covered entity may condition my treatment, payment, enrollment or eligibility for benefits on whether I sign this authorization.

I understand that a) this Authorization is not a consent or an authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996 (the “HIPAA”); b) as a result of this Authorization, there is the potential for my PHI that is disclosed by any Authorized HCP to an Authorized Recipient to be subject to re-disclosure by the Authorized Recipient and my PHI that is disclosed to such Authorized Recipient may no longer be protected by the HIPAA or other privacy laws and regulations; and c) my ongoing health status may be tracked as a result of this Authorization.

I certify that I am executing and delivering this authorization freely and unilaterally as of the date written below and that all information contained in this authorization is true and correct. I further certify that this authorization is written in plain language and that I have received and retained a copy of this signed authorization for future reference.

*List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):*

**Authorized by:**

\_\_\_\_\_  
Signature of **Individual** (Primary Insured)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

\_\_\_\_\_  
Signature of **Legal Representative** of Primary Insured (if any)

\_\_\_\_\_  
Printed Name

\_\_\_\_\_  
Date

Description of Legal Representative’s **Authority** (if any):

\_\_\_\_\_  
(POA, Guardian ad Litem or similar status – Please attach legal documents for verification)



WELCOME FUNDS INC.
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WWW.WELCOMEFUNDS.COM

AUTHORIZATION FOR DISCLOSURE OF PROTECTED HEALTH INFORMATION

I, \_\_\_\_\_ (the undersigned individual), DOB \_\_\_\_\_ SS# \_\_\_\_\_, hereby authorize disclosure, as defined under the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996, of my protected health information ("PHI") as follows:

- 1. Classes of Persons Authorized to Disclose My PHI. I authorize each doctor, hospital, laboratory, nurse, pharmacy, pharmacy benefits manager, physician, physician practice group, clinician, insurance organization and any other type of health care provider (each, an "Authorized HCP") having any PHI about me to disclose any and all of my PHI as provided under this authorization.
2. Classes of Persons Authorized to Receive My PHI. I authorize each Authorized HCP to disclose my PHI under this authorization to Welcome Funds Inc including a) any of its affiliates, employees, agents, independent contractors, service providers and authorized representatives; and b) to any other person or entity required or compelled by law to receive or view such PHI to evaluate, facilitate, monitor, underwrite and solicit bids and/or complete the sale of my life insurance policy(ies), including but not limited to medical underwriters, lenders, financing entities, buyers of life insurance policies, life expectancy providers, brokers/brokerages and its or their respective affiliates, employees, agents, independent contractors, service providers and authorized representatives (each, an "Authorized Recipient").
3. Description of PHI Authorized for Disclosure and Purpose of Disclosure. This authorization shall apply to any and all of my health, genetic and medical data, evaluations, notes, treatments, prescriptions, lab results, diagnosis, diagnostic testing, information, recommendations, reports and records (collectively, "Data"), whether or not personally or individually identifiable or protected under any federal or state confidentiality or privacy laws or regulations.
4. Expiration of Authorization. This authorization shall remain valid until, and shall expire, one year after the date of my death.
5. Right to Revoke Authorization. I acknowledge and understand that I may revoke this authorization at any time via written notification by mail or personal delivery to Welcome Funds Inc at 4755 Technology Way, Suite 202, Boca Raton, FL 33431, with respect to Welcome Funds Inc; and to any Authorized HCP at the address designated to me by such Authorized HCP, with respect to such Authorized HCP.
6. Inability to Condition Treatment, Payment, Enrollment or Eligibility for Benefits on Provision of Authorization. No Authorized HCP or other covered entity may condition my treatment, payment, enrollment or eligibility for benefits on whether I sign this authorization.

I understand that a) this Authorization is not a consent or an authorization requested by a health care provider, health care clearinghouse or health plan covered by the privacy regulations promulgated pursuant to the Health Insurance Portability and Accountability Act of 1996 (the "HIPAA"); b) as a result of this Authorization, there is the potential for my PHI that is disclosed by any Authorized HCP to an Authorized Recipient to be subject to re-disclosure by the Authorized Recipient and my PHI that is disclosed to such Authorized Recipient may no longer be protected by the HIPAA or other privacy laws and regulations; and c) my ongoing health status may be tracked as a result of this Authorization.

I certify that I am executing and delivering this authorization freely and unilaterally as of the date written below and that all information contained in this authorization is true and correct. I further certify that this authorization is written in plain language and that I have received and retained a copy of this signed authorization for future reference.

List of Authorized Disclosers (AD) (Hospitals, Doctors, Etc.):

Authorized by:

Signature of Individual (Second Insured)

Printed Name

Date

Signature of Legal Representative of Second Insured (if any)

Printed Name

Date

Description of Legal Representative's Authority (if any):

(POA, Guardian ad Litem or similar status - Please attach legal documents for verification)

## Defining the Terms

A **life settlement** is the sale of a life insurance policy to another person or company in return for a cash payment of less than the full amount of the death benefit.

A **life settlement provider** is the person or company that becomes the new policy owner in return for a payment made to the seller. The life settlement provider becomes the policy owner, must pay any premiums that are due, and eventually collects the full amount of the death benefit from the insurance company.

A **life settlement broker** is the person or company who represents the seller of the policy and can comparison shop for life settlement offers. The buyer pays the broker a commission if the sale is completed.

## Additional Questions to Consider

- Do I still need life insurance protection?
- Will I qualify for a new life insurance policy in the future?
- If I sell my policy, how will they decide how much cash I get?
- If I sell my policy, will there be any costs I have to pay?
- If I sell my policy, will the money be put into an escrow account? If so, who will the escrow agent be? Does state law require the agent to be licensed?
- Is my policy an employer or other group policy? If so, do I need their permission to sell it?
- If I sell my policy, who will be the legal owner?
- Is the viatical settlement provider I plan to sell to allowed to do business in my state?
- After I sell my policy, can the buyer resell it?



## Consumer Alert

- **If you're asked to invest in or buy a life settlement, contact your state insurance department to learn more about the issues and risks.**
- **If you don't have a life-threatening illness and you're interested in selling your life insurance policy, contact your state insurance department for more information.**
- **If you've been contacted by someone who wants you to buy a policy and then sell it immediately, contact your state insurance department. This activity may be considered fraudulent and the parties may be prosecuted by the appropriate authorities.**

# Selling Your Life Insurance Policy: Understanding Life Settlements

## Check with Your State



Your state insurance department may regulate the purchase of life settlements. Contact them for a copy of those regulations.



This publication was issued in joint cooperation with the:  
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# Understanding Life Settlements

A **life settlement** is the sale of a life insurance policy to a third party. The owner of a life insurance policy sells it for a cash payment that is less than the full amount of the death benefit. The buyer becomes the new owner and/or beneficiary of the life insurance policy, pays all future premiums and collects the full amount of the death benefit when the insured dies.

People decide to sell their life insurance policies for many reasons. When an individual with a terminal or chronic illness sells his or her life insurance policy, that is known as a **viatical settlement**. When an individual who does not have a terminal or chronic illness sells a policy for other reasons, including changed needs of dependents, wanting to reduce premiums, and cash for meeting expenses, that is known as a **life settlement**.

A life settlement may or may not be the right choice for you. Your state insurance department, along with the National Association of Insurance Commissioners, is concerned that many consumers may not fully understand life settlements. Please continue reading before making any decisions.

## Get All of the Facts

Before you enter into any life settlement transaction, you should:

- Contact your life insurer to learn about all of your possible options under your policy.
- Contact a life settlement broker or life settlement provider for information about life settlements.
- Consult with your own financial advisor who knows your personal financial needs. Be sure to ask about tax and other financial consequences if you sell your policy.
- Contact your state insurance department for information about current laws that may protect you.



## Consider All Your Options

- Find out if you have any cash value in your life insurance policy. You may be able to use some of the cash value to meet your immediate needs and keep your policy in force for your beneficiaries without having to sell it to a third party. You may also be able to use the cash value as security for a loan from a financial institution.
- Review other sources of cash that may meet your financial needs at a lower cost than a life settlement.



## Other Considerations

- Contact a professional tax advisor. Find out the tax implications. **Proceeds are only tax-free under certain circumstances.**
- Know that your creditors could claim the proceeds.
- Find out if you'll lose any public assistance benefits such as food stamps or Medicaid if you get a cash settlement.
- Know that you must provide certain medical and personal information to third parties who will be paid the proceeds from your policy upon your death. These third parties may sell your policy and pass along your medical and personal information to other individuals.

## Consumer Tips

- Understand how the process works and when the different phases will happen.
- Decide whether to sell your policy directly to a life settlement provider or go through a life settlement broker who will do the comparison shopping for you.
- If you don't use a life settlement broker, comparison shop on your own.
- You don't have to accept any life settlement offer.
- Check all application forms for accuracy, especially information about your medical history.
- You must be truthful in your answers to application questions.
- Make sure the life settlement provider agrees to put your settlement proceeds in escrow with an independent party or financial institution to make sure your funds are safe during the transfer.
- Find out if you have the right to change your mind about the life settlement offer after you get the proceeds. In many states, you have the right to change your mind for a certain period of time. If you have that right, you'll have to return the money you were paid and premiums the buyer paid.
- Understand whether buyers may learn your identity when they buy your policy, and whether they will know certain medical and personal information about you, such as your address and life expectancy.